



# AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed statement of financial position of Pakistan Telecommunication Company Limited (the Company) as at December 31, 2013 and the related statement of profit and loss, statement of comprehensive income, statement of cash flows and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of accounts have been kept by the Company as required by the Companies Ordinance, 1984;
- in our opinion: (b)
  - (i) the statement of financial position, statement of profit and loss and statement of comprehensive income together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied except for the changes as stated in note 9.7 with which we concur;
  - the expenditure incurred during the year was for the purpose of the (ii) Company's business; and

- the business conducted, investments made and the expenditure (iii) incurred during the year were in accordance with the objects of the Company:
- in our opinion and to the best of our information and according to the (C) explanations given to us, the statement of financial position, statement of profit and loss, statement of comprehensive income, statement of cash flows and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at December 31, 2013 and of the profit, total comprehensive income, its cash flows and changes in equity for the year then ended; and
- in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, (d) 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

A.F. Ferguson & Co. Chartered Accountants Islamabad Dated: February 02, 2014

**Engagement Partner:** S. Haider Abbas

# STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2013

| 6  | 2,958,336<br>30,500,000<br>16,324,138<br>49,782,474 | 51,000,000<br>2,678,728<br>30,500,000<br>12,498,296<br>45,677,024  | 51,000,000<br>2,678,728<br>30,500,000<br>18,133,609<br>51,312,337  |
|----|---|--|--|
| 6  | 2,958,336<br>30,500,000<br>16,324,138               | 2,678,728<br>30,500,000<br>12,498,296  | 2,678,728<br>30,500,000<br>18,133,609  |
| 6  | 2,958,336<br>30,500,000<br>16,324,138               | 2,678,728<br>30,500,000<br>12,498,296  | 2,678,728<br>30,500,000<br>18,133,609  |
|    | 30,500,000<br>16,324,138                            | 30,500,000<br>12,498,296   | 30,500,000<br>18,133,609   |
|    | 30,500,000<br>16,324,138                            | 30,500,000<br>12,498,296   | 30,500,000<br>18,133,609   |
|    | 16,324,138  | 12,498,296   | 18,133,609   |
|    |   |  |  |
|    | 49,782,474  | 45,677,024   | 51,312,337   |
|    |   |  |  |
|    |   |  |  |
|    | 89,785  | 51,789   | 62,977   |
|    | 100,872,259   | 96,728,813   | 102,375,314  |
|    |   |  |  |
|    |   |  |  |
| 7  | 529,358   | 534,487  | 707,668  |
| 8  | 3,749,739   | 2,886,049  | 6,119,346  |
| 9  | 33,050,773  | 32,422,497   | 23,114,716   |
| 10 | 5,123,099   | 3,991,818  | 4,083,022  |
|    | 42,452,969  | 39,834,851   | 34,024,752   |
|    |   |  |  |
|    |   |  |  |
| 11 | 38,583,250  | 27,621,334   | 20,548,656   |
|    | 181,908,478   | 164,184,998  | 156,948,722  |
| 12 |   |  |  |
|    | 8<br>9<br>10  | 100,872,259         7         529,358         8         3,749,739         9         33,050,773         10         5,123,099         42,452,969         11         38,583,250         181,908,478 | 100,872,259         96,728,813           7         529,358         534,487           8         3,749,739         2,886,049           9         33,050,773         32,422,497           10         5,123,099         3,991,818           42,452,969         39,834,851           11         38,583,250         27,621,334           181,908,478         164,184,998 |

Chairman

|        |  | Note | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000<br>(Restated) | July 01,<br>2012<br>Rs '000<br>(Restated) |
|--------|--|------|---------------------------------|---|---|
| Assets | Non-current assets                         |      |                                 |   |   |
|        | Fixed assets                               |      |                                 |   |   |
|        | Property, plant and equipment              | 13   | 87,219,249                      | 85,041,154                                    | 85,870,337                                |
|        | Intangible assets                          | 14   | 5,157,172                       | 2,678,582                                     | 2,799,659                                 |
|        |  |      | 92,376,421                      | 87,719,736                                    | 88,669,996                                |
|        | Long term investments                      | 15   | 7,791,296                       | 7,791,296                                     | 6,607,439                                 |
|        | Long term loans and advances               | 16   | 6,784,020                       | 11,986,019                                    | 14,311,954                                |
|        | Investment in finance lease                | 17   | 38,781                          | -   | -   |
|        |  |      | 106,990,518                     | 107,497,051                                   | 109,589,389                               |
|        |  |      |                                 |   |   |
|        | Current assets                             |      |                                 |   |   |
|        | Stores, spares and loose tools             | 18   | 3,675,314                       | 2,934,843                                     | 2,972,824                                 |
|        | Trade debts                                | 19   | 18,596,301                      | 15,402,253                                    | 8,785,812                                 |
|        | Loans and advances                         | 20   | 6,541,852                       | 3,409,815                                     | 1,368,215                                 |
|        | Investment in finance lease                | 17   | 12,927                          | -   | -   |
|        | Accrued interest                           | 21   | 667,024                         | 559,390                                       | 426,527                                   |
|        | Recoverable from tax authorities           | 22   | 15,586,424                      | 17,384,612                                    | 17,784,694                                |
|        | Receivable from the Government of Pakistan | 23   | 2,164,072                       | 2,164,072                                     | 2,164,072                                 |
|        | Prepayments and other receivables          | 24   | 910,116                         | 885,415                                       | 666,466                                   |
|        | Short term investments                     | 25   | 22,405,669                      | 8,897,458                                     | 9,929,401                                 |
|        | Cash and bank balances                     | 26   | 4,358,261                       | 5,050,089                                     | 3,261,322                                 |
|        |  |      | 74,917,960                      | 56,687,947                                    | 47,359,333                                |
|        | Total assets                               |      | 181,908,478                     | 164,184,998                                   | 156,948,722                               |

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President & CEO

# STATEMENT OF PROFIT AND LOSS

FOR THE YEAR ENDED DECEMBER 31, 2013

|  | Note | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000<br>(Restated) |
|--|------|---|---|
| Revenue  | 27   | 81,061,355                                    | 37,033,228  |
| Cost of services   | 28   | (53,073,952)                                  | (24,552,328)  |
| Gross profit   |      | 27,987,403                                    | 12,480,900  |
|  |      |   |   |
| Administrative and general expenses                      | 29   | (9,116,544)                                   | (4,184,721)   |
| Selling and marketing expenses                           | 30   | (2,901,035)                                   | (1,312,132)   |
| Voluntary separation scheme cost                         |      | -   | (9,467,268)   |
|  |      | (12,017,579)                                  | (14,964,121)  |
| Operating profit / (loss)                                |      | 15,969,824                                    | (2,483,221)   |
| Other income   | 31   | 4,214,290                                     | 1,580,750   |
| Finance costs  | 32   | (346,477)                                     | (136,001)   |
| Loss on disposal of property, plant and equipment        |      | -   | (216,220)   |
| Profit / (loss) before tax                               |      | 19,837,637                                    | (1,254,692)   |
| Provision for income tax                                 | 33   | (7,141,504)                                   | 446,748   |
| Profit / (loss) for the year / period                    |      | 12,696,133                                    | (807,944)   |
|  |      |   |   |
| Earnings / (loss) per share - basic and diluted (Rupees) | 34   | 2.49  | (0.16)  |

The annexed notes 1 to 48 are an integral part of these financial statements.

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# STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2013

|   | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000 |
|---|---|---|
|   |   | (Restated)  |
| Profit / (loss) for the year / period                           | 12,696,133                                    | (807,944)   |
|   |   |   |
| Other comprehensive loss for the year / period                  |   |   |
| Items that will not be reclassified to profit and loss:         |   |   |
| Remeasurement loss on defined benefit plans                     | (5,288,914)                                   | (7,426,721)   |
| Tax effect of remeasurement loss on defined benefit plans       | 1,798,231                                     | 2,599,352   |
|   | (3,490,683)                                   | (4,827,369)   |
|   |   |   |
| Items that may be reclassified subsequently to profit and loss: |   |   |
| Unrealized gain arising during the year / period                | 87,291  | 16,899  |
| Gain on disposal transferred to income for the year / period    | (49,295)                                      | (28,087)  |
| Unrealized gain on available for sale investments - net of tax  | 37,996  | (11,188)  |
| Other comprehensive loss for the period - net of tax            | (3,452,687)                                   | (4,838,557)   |
|   |   |   |
| Total comprehensive income / (loss) for the year / period       | 9,243,446                                     | (5,646,501)   |



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President & CEO

# STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2013

|                                      |   | Note | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000<br>(Restated) |
|--------------------------------------|---|------|---|---|
| Cash flows from operating activities | Cash generated from operations                                  | 36   | 38,230,663                                    | 15,577,884  |
|                                      | Long term security deposits                                     |      | (5,129)                                       | (173,181)   |
|                                      | Payment to Pakistan Telecommunication Employees' Trust (PTET)   |      | (8,478,000)                                   | (3,479,631)   |
|                                      | Employees' retirement benefits paid                             |      | (734,420)                                     | (941,762)   |
|                                      | Payment of voluntary separation scheme cost                     |      | (54,305)                                      | (5,143,842)   |
|                                      | Income tax paid   |      | (2,681,395)                                   | (327,947)   |
|                                      | Net cash inflows from operating activities                      |      | 26,277,414                                    | 5,511,521   |
| Cash flows from investing activities | Capital expenditure   |      | (14,773,532)                                  | (5,012,804)   |
|                                      | Acquisition of intangible assets                                |      | (368,857)                                     | (15,910)  |
|                                      | Proceeds from disposal of property, plant and equipment         |      | 5,804   | 127,964   |
|                                      | Long term investments   |      | -   | (1,183,857)   |
|                                      | Investment in finance lease                                     |      | (65,360)                                      | -   |
|                                      | Long term loans and advances                                    |      | (8,068)                                       | 181,537   |
|                                      | Return on long term loans and short term investments            |      | 2,680,433                                     | 1,133,373   |
|                                      | Government grants received                                      |      | 1,662,822                                     | -   |
|                                      | Repayments of subordinated loans                                |      | 2,500,000                                     | -   |
|                                      | Dividend income on long term investments                        |      | -   | 15,000  |
|                                      | Net cash outflows from investing activities                     |      | (8,366,758)                                   | (4,754,697)   |
| Cash flows from financing activities | Dividend paid   |      | (5,094,273)                                   | _   |
|                                      | Net increase in cash and cash equivalents                       |      | 12,816,383                                    | 756,824   |
|                                      | Cash and cash equivalents at the beginning of the year / period |      | 13,947,547                                    | 13,190,723  |
|                                      | Cash and cash equivalents at the end of the year / period       | 37   | 26,763,930                                    | 13,947,547  |

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President & CEO

# STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2013

|  | Issued, sub<br>paid-up | oscribed and capital |                      | Revenue reserves   |  | Unrealized gain<br>on available |             |
|--|------------------------|----------------------|----------------------|--------------------|--|---------------------------------|-------------|
|  | Class "A"              | Class "B"            | Insurance<br>reserve | General<br>reserve | Unappropriated<br>profit<br>(Restated) | for sale<br>investments         | Total       |
|  |                        |                      |                      | (Rupees in '000)   |  |                                 |             |
| Balance as at June 30, 2012 - as previously reported | 37,740,000             | 13,260,000           | 2,678,728            | 30,500,000         | 21,295,232                             | 62,977                          | 105,536,937 |
| Effect of change in accounting policy                |                        |                      |                      |                    |  |                                 |             |
| for employee benefit plans - note 9.7                | -                      | -                    | -                    | -                  | (3,161,623)                            | -                               | (3,161,623) |
| Balance as at July 01, 2012 - restated               | 37,740,000             | 13,260,000           | 2,678,728            | 30,500,000         | 18,133,609                             | 62,977                          | 102,375,314 |
| Total comprehensive loss for the period              |                        |                      |                      |                    |  |                                 |             |
| Loss for the period - restated                       | -                      | -                    | -                    | -                  | (807,944)                              | -                               | (807,944)   |
| Other comprehensive loss - restated                  | -                      | -                    | -                    | -                  | (4,827,369)                            | (11,188)                        | (4,838,557) |
|  | _                      | -                    | -                    | -                  | (5,635,313)                            | (11,188)                        | (5,646,501) |
| Balance as at December 31, 2012 - restated           | 37,740,000             | 13,260,000           | 2,678,728            | 30,500,000         | 12,498,296                             | 51,789                          | 96,728,813  |
| Total comprehensive income for the year              |                        |                      |                      |                    |  |                                 |             |
| Profit for the year                                  | -                      | -                    | -                    | -                  | 12,696,133                             | -                               | 12,696,133  |
| Other comprehensive (loss) / income                  | -                      | -                    | -                    | -                  | (3,490,683)                            | 37,996                          | (3,452,687) |
| Transfer to insurance reserve                        | -                      | -                    | 279,608              | -                  | (279,608)                              | -                               | -           |
| Interim dividend for the year ended                  |                        |                      |                      |                    |  |                                 |             |
| December 31, 2013 - Re 1 per share                   | -                      | _                    | -                    | _                  | (5,100,000)                            | _                               | (5,100,000) |
|  |                        | -                    | 279,608              | -                  | 3,825,842                              | 37,996                          | 4,143,446   |
| Balance as at December 31, 2013                      | 37,740,000             | 13,260,000           | 2,958,336            | 30,500,000         | 16,324,138                             | 89,785                          | 100,872,259 |

Chairman



President & CEO

FOR THE YEAR ENDED DECEMBER 31, 2013

## 1. The Company and its operations

Pakistan Telecommunication Company Limited (the Company) was incorporated in Pakistan on December 31, 1995 and commenced business on January 01, 1996. The Company, which is listed on the Karachi, Lahore and Islamabad stock exchanges, was established to undertake the telecommunication business formerly carried on by the Pakistan Telecommunication Corporation (PTC). PTC's business was transferred to the Company on January 01, 1996 under the Pakistan Telecommunication (Reorganization) Act, 1996, on which date, the Company took over all the properties, rights, assets, obligations and liabilities of PTC, except those transferred to the National Telecommunication Corporation (NTC), the Frequency Allocation Board (FAB), the Pakistan Telecommunication Authority (PTA) and the Pakistan Telecommunication Employees Trust (PTET). The registered office of the Company is situated at PTCL Headquarters, G-8/4, Islamabad.

The Company provides telecommunication services in Pakistan. It owns and operates telecommunication facilities and provides domestic and international telephone services and other communication facilities throughout Pakistan. The Company has also been licensed to provide such services in territories of Azad Jammu and Kashmir and Gilgit-Baltistan.

The Company changed its financial year end from June 30 to December 31 in last reporting period. Accordingly, corresponding figures in financial statements pertain to the six months period ended December 31, 2012 and therefore, are not entirely comparable in respect of statement of profit and loss, statement of comprehensive income, statement of cash flows, statement of changes in equity and notes to and forming part of the financial statements.

# 2. Statement of compliance

These financial statements have been prepared in accordance with the approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Ordinance, 1984, and provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

These financial statements are the separate financial statements of the Holding Company (PTCL). In addition to these separate financial statements, the Company also prepares consolidated financial statements.

## 2.1 Adoption of new and revised standards and interpretations:

a) The following amendments, revisions and interpretations to published accounting standards were effective during the period and have been adopted by the Company:

|        |   | Effective date<br>(annual periods<br>beginning on or after) |
|--------|---|---|
| IFRS 7 | Financial Instruments: Disclosures                | January 01, 2013  |
| IAS 1  | Presentation of Financial Statements (Amendments) | January 01, 2013  |
| IAS 16 | Property, Plant and Equipment (Amendments)        | January 01, 2013  |
| IAS 19 | Employee Benefits (Revised)                       | January 01, 2013  |
| IAS 32 | Financial Instruments Presentation (Amendments)   | January 01, 2013  |
| IAS 34 | Interim Financial Reporting (Amendments)          | January 01, 2013  |

Except for the effects on the financial statements of revision in IAS 19 "Employee Benefits (Revised)" (IAS 19), the adoption of the above standards, amendments and interpretations have no material impact on the Company's financial statements other than in presentation / disclosure.

b) The following new standards have been issued by the International Accounting Standards Board (IASB), which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of their applicability in Pakistan:

|         |  | Effective date<br>(annual periods<br>beginning on or after) |
|---------|--|---|
| IFRS 1  | First-Time Adoption of International Financial         | July 01, 2009   |
|         | Reporting Standards (Amendments)                       |   |
| IFRS 10 | Consolidated Financial Statements                      | January 01, 2013  |
| IFRS 11 | Joint Arrangements                                     | January 01, 2013  |
| IFRS 12 | Disclosure of Interests in Other Entities              | January 01, 2013  |
| IFRS 13 | Fair Value Measurement                                 | January 01, 2013  |
| IAS 27  | Separate Financial Statements (Revised)                | January 01, 2013  |
| IAS 28  | Investments in Associates and Joint Ventures (Revised) | January 01, 2013  |

The management anticipates that the adoption of the above standards, amendments and interpretations in future periods, will have no material impact on the Company's financial statements other than in presentation / disclosures.

c) The following amendments, revisions and interpretations to published accounting standards were not effective during the period and have not been early adopted by the Company:

|          |  | Effective date<br>(annual periods<br>beginning on or after) |
|----------|--|---|
| IFRS 7   | Financial Instruments: Disclosures (Amendments)        | January 01, 2014  |
| IFRS 9   | Financial Instruments                                  | January 01, 2015  |
| IFRS 10  | Consolidated Financial Statements (Amendments)         | January 01, 2014  |
| IFRS 12  | Disclosure of Interests in Other Entities (Amendments) | January 01, 2014  |
| IAS 27   | Separate Financial Statements (Revised) (Amendments)   | January 01, 2014  |
| IAS 32   | Financial Instruments Presentation (Amendments)        | January 01, 2014  |
| IAS 36   | Impairment of Assets (Amendments)                      | January 01, 2014  |
| IAS 39   | Financial Instruments: Recognition and Measurement     | January 01, 2014  |
| IFRIC 21 | Levies   | January 01, 2014  |
|          |  |   |

- d) The following interpretations issued by the IASB have been waived off by the SECP, effective January 16, 2012 :
  - IFRIC 4 Determining Whether an Arrangement Contains a Lease
  - IFRIC 12 Service Concession Arrangements

#### 3. Basis of preparation

These financial statements have been prepared under the historical cost convention, except for the revaluation of certain financial instruments at fair value and the recognition of certain employees' retirement benefits on the basis of actuarial assumptions.

### 4. Critical accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience, including expectations of future events that are believed to be reasonable under the circumstances. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements, are as follows:

#### (a) Provision for employees' retirement benefits

The actuarial valuation of pension, gratuity, medical, accumulating compensated absences plans and benevolent grants (note 5.20) requires the use of certain assumptions related to future periods, including increase in future salary / pension / medical costs, rate of increase in benevolent grants, expected long-term returns on plan assets and the discount rate used to discount future cash flows to present values.

#### (b) Provision for income taxes

The Company recognizes income tax provisions using estimates based upon expert opinions of its tax and legal advisors. Differences, if any, between the recorded income tax provision and the Company's tax liability, are recorded on the final determination of such liability. Deferred income tax (note 5.19) is calculated at the rates that are expected to apply to the period when these temporary differences reverse, based on tax rates that have been enacted or substantively enacted, by the date of the statement of financial position.

### (c) Recognition of government grant

The Company recognizes government grants when there is reasonable assurance that grants will be received and the Company will be able to comply with conditions associated with grants.

### (d) Useful life and residual value of fixed assets

The Company reviews the useful lives and residual values of fixed assets (note 5.10) on a regular basis. Any change in estimates may affect the carrying amounts of the respective items of property, plant and equipment and intangible assets, with a corresponding effect on the related depreciation / amortization charge.

### (e) Provision for stores, spares and loose tools

A provision against stores, spares and loose tools is recognized after considering their physical condition and expected future usage. It is reviewed by the management on a quarterly basis.

### (f) Provision for doubtful receivables

A provision against overdue receivable balances is recognized after considering the pattern of receipts from, and the future financial outlook of, the concerned receivable party. It is reviewed by the management on a regular basis.

# FOR THE YEAR ENDED DECEMBER 31, 2013

### (g) Provisions and contingent liabilities

The management exercises judgment in measuring and recognizing provisions and the exposures to contingent liabilities related to pending litigations or other outstanding claims. Judgment is necessary in assessing the likelihood that a pending claim will succeed, or a liability will arise, and to quantify the possible range of the financial settlement. Because of the inherent uncertainty in this evaluation process, actual losses may be different from the originally estimated provision.

#### 5. Summary of significant accounting policies

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years / periods for which financial information is presented in these financial statements, unless otherwise stated.

#### 5.1 Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the entity operates (the functional currency). These financial statements are presented in Pakistan Rupees (Rs), which is the Company's functional currency.

### 5.2 Foreign currency transactions and translations

Foreign currency transactions are translated into the functional currency, using the exchange rates prevailing on the date of the transaction. Monetary assets and liabilities, denominated in foreign currencies, are translated into the functional currency using the exchange rate prevailing on the date of the statement of financial position. Foreign exchange gains and losses resulting from the settlement of such transactions, and from the translation of monetary items at end of the year / period exchange rates, are charged to income for the year / period.

#### 5.3 Insurance reserve

The assets of the Company are self insured, as the Company has created an insurance reserve for this purpose. Appropriations out of profits to this reserve, are made at the discretion of the Board of Directors. The reserve may be utilized to meet any losses to the Company's assets resulting from theft, fire, natural or other disasters.

#### 5.4 Government grants

Government grants are recognized at their fair values, as deferred income, when

there is reasonable assurance that the grants will be received and the Company will be able to comply with the conditions associated with the grants.

Grants that compensate the Company for expenses incurred, are recognized on a systematic basis in the income for the year / period in which the related expenses are recognized. Grants that compensate the Company for the cost of an asset are recognized in income on a systematic basis over the expected useful life of the related asset.

### 5.5 Borrowings and borrowing costs

Borrowings are recognized equivalent to the value of the proceeds received by the Company. Any difference, between the proceeds (net of transaction costs) and the redemption value, is recognized in income, over the period of the borrowings, using the effective interest method.

Borrowing costs, which are directly attributable to the acquisition and construction of a qualifying asset, are capitalized as part of the cost of that asset. All other borrowing costs are charged to income for the year / period.

### 5.6 Trade and other payables

Liabilities for creditors and other amounts payable are carried at cost, which is the fair value of the consideration to be paid in the future for the goods or services received, whether or not billed to the Company.

### 5.7 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each statement of financial position date and are adjusted to reflect the current best estimate.

### 5.8 Contingent liabilities

A contingent liability is disclosed when the Company has a possible obligation as a result of past events, the existence of which will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events, not wholly within the control of the Company; or when the Company has a present legal or constructive obligation, that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

#### 5.9 Dividend distribution

The distribution of the final dividend, to the Company's shareholders, is recognized as a liability in the financial statements in the period in which the dividend is approved by the Company's shareholders; the distribution of the interim dividend is recognized in the period in which it is declared by the Board of Directors.

#### 5.10 Fixed assets

#### (a) Property, plant and equipment

Property, plant and equipment, except freehold land and capital work in progress, is stated at cost less accumulated depreciation and any identified impairment losses; freehold land is stated at cost less identified impairment losses, if any. Cost includes expenditure, related overheads, mark-up and borrowing costs (note 5.5) that are directly attributable to the acquisition of the asset.

Subsequent costs, if reliably measurable, are included in the asset's carrying amount, or recognized as a separate asset as appropriate, only when it is probable that future economic benefits associated with the cost will flow to the Company. The carrying amount of any replaced parts as well as other repair and maintenance costs, are charged to income during the period in which they are incurred.

Capital work in progress is stated at cost less impairment value, if any. It consists of expenditure incurred and advances made in respect of tangible and intangible fixed assets in the course of their construction and installation.

Depreciation on assets is calculated, using the straight line method, to allocate their cost over their estimated useful lives, at the rates mentioned in note 13.1.

Depreciation on additions to property, plant and equipment, is charged from the month in which the relevant asset is acquired or capitalized, while no depreciation is charged for the month in which the asset is disposed off. Impairment loss, if any, or its reversal, is also charged to income for the year / period. Where an impairment loss is recognized, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less its residual value, over its estimated useful life.

The gain or loss on disposal of an asset, calculated as the difference between the sale proceeds and the carrying amount of the asset, is recognized in income for the year / period.

#### (b) Intangible assets

(i) Licenses

These are carried at cost less accumulated amortization and any identified

impairment losses. Amortization is calculated using the straight line method, to allocate the cost of the license over its estimated useful life specified in note 14, and is charged to income for the year / period.

The amortization on licenses acquired during the year / period, is charged from the month in which a license is acquired / capitalized, while no amortization is charged in the month of expiry / disposal of the license.

(ii) Computer software

These are carried at cost less accumulated amortization, and any identified impairment losses. Amortization is calculated, using the straight line method, to allocate the cost of software over their estimated useful lives specified in note 14, and is charged to income for the year / period. Costs associated with maintaining computer software, are recognized as an expense as and when incurred.

The amortization on computer software acquired during the year / period is charged from the month in which the software is acquired or capitalized, while no amortization is charged for the month in which the software is disposed off.

#### 5.11 Investments in subsidiaries and associates

Investments in subsidiaries and associates, where the Company has control or significant influence, are measured at cost in the Company's financial statements. The profits and losses of subsidiaries and associates are carried in the financial statements of the respective subsidiaries and associates, and are not dealt within the financial statements of the Company, except to the extent of dividends declared by these subsidiaries and associates.

#### 5.12 Investment in finance lease

Leases in which the Company transfers substantially all the risk and rewards incidental to the ownership of an asset to the lessees are classified as finance leases. Receivable is recognized at an amount equal to the present value of minimum lease payments.

#### 5.13 Impairment of non financial assets

Assets that have an indefinite useful life, for example freehold land, are not subject to depreciation and are tested annually for impairment. Assets that are subject to depreciation are reviewed for impairment on the date of the statement of financial position, or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized, equal to the amount by which the asset's carrying amount exceeds its recoverable amount. An

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asset's recoverable amount is the higher of its fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows. Non financial assets that suffered an impairment, are reviewed for possible reversal of the impairment at each statement of financial position date. Reversals of the impairment loss are restricted to the extent that asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss has been recognized. An impairment loss, or the reversal of an impairment loss, are both recognized in the income for the year / period.

### 5.14 Stores, spares and loose tools

These are stated at the lower of cost and net realizable value. Cost is determined using the moving average method. Items in transit are valued at cost, comprising invoice values and other related charges incurred up to the date of the statement of financial position.

#### 5.15 Trade debts

Trade debts are carried at their original invoice amounts, less any estimates made for doubtful debts based on a review of all outstanding amounts at the year / period end. Bad debts are written off when identified.

### 5.16 Financial instruments

Financial assets and liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument and derecognized when the Company loses control of the contractual rights that comprise the financial assets and in case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expires. All financial assets and liabilities are initially recognized at fair value plus transaction costs other than financial assets and liabilities carried at fair value through profit or loss. Financial assets and liabilities carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are charged to income for the year / period. These are subsequently measured at fair value, amortized cost or cost, as the case may be. Any gain or loss on derecognition of financial assets and financial liabilities is included in income for the year / period.

### (a) Financial assets

## Classification and subsequent measurement

The Company classifies its financial assets in the following categories: fair value

through profit or loss, held to maturity investments, loans and receivables and available for sale financial assets. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition. Regular purchases and sales of financial assets are recognized on the trade date - the date on which the Company commits to purchase or sell the asset.

## (i) Fair value through profit or loss

Financial assets at fair value through profit or loss, include financial assets held for trading and financial assets, designated upon initial recognition, at fair value through profit or loss.

Financial assets at fair value through profit or loss are carried in the statement of financial position at their fair value, with changes therein recognized in the income for the year / period. Assets in this category are classified as current assets.

## (ii) Held to maturity

Non derivative financial assets with fixed or determinable payments and fixed maturities are classified as held to maturity when the Company has the positive intention and ability to hold these assets to maturity. After initial measurement, held to maturity investments are measured at amortized cost using the effective interest method, less impairment, if any.

# (iii) Loans and receivables

Loans and receivables are non derivative financial assets with fixed or determinable payments, that are not quoted in an active market. After initial measurement, these financial assets are measured at amortized cost, using the effective interest rate method, less impairment, if any.

The Company's loans and receivables comprise 'Long term loans and advances', 'Trade debts', 'Loans and advances', 'Accrued interest', 'Receivable from the Government of Pakistan', 'other receivables' and 'Cash and bank balances'.

### (iv) Available for sale

Available for sale financial assets are non-derivatives, that are either designated in this category, or not classified in any of the other categories. These are included in non current assets, unless management intends to dispose them off within twelve months of the date of the statement of financial position. After initial measurement, available for sale financial assets are measured at fair value, with unrealized gains or losses recognized as other comprehensive income, until the investment is derecognized, at which time the cumulative gain or loss is recognized in income for the year / period.

Investments in equity instruments that do not have a quoted market price in active market and whose fair value cannot be reliably measured are measured at cost.

#### Impairment

The Company assesses at the end of each reporting period whether there is an objective evidence that a financial asset or group of financial assets is impaired as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event'), and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

# (b) Financial liabilities

### Initial recognition and measurement

The Company classifies its financial liabilities in the following categories: fair value through profit or loss and other financial liabilities. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognized initially at fair value and, in the case of other financial liabilities, also include directly attributable transaction costs.

## Subsequent measurement

The measurement of financial liabilities depends on their classification as follows:

(i) fair value through profit or loss

Financial liabilities at fair value through profit or loss, include financial liabilities held-for-trading and financial liabilities designated upon initial recognition as being at fair value through profit or loss.

Financial liabilities at fair value through profit or loss are carried in the statement of financial position at their fair value, with changes therein recognized in the income for the year / period.

(ii) Other financial liabilities

After initial recognition, other financial liabilities which are interest bearing are subsequently measured at amortized cost, using the effective interest rate method.

# (c) Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position, if the Company has a legally enforceable right to set off the recognized amounts, and the Company either intends to settle on a net basis, or realize the asset and settle the liability simultaneously.

# 5.17 Cash and cash equivalents

Cash and cash equivalents are carried at cost. For the purpose of the statement of cash flows, cash and cash equivalents comprise cash in hand and bank and short term highly liquid investments with original maturities of three months or less, and that are readily convertible to known amounts of cash, and subject to an insignificant risk of changes in value.

# 5.18 Revenue recognition

Revenue comprises of the fair value of the consideration received or receivable, for the provision of telecommunication, broadband and related services in the ordinary course of the Company's activities and is recognized net of services tax, rebates and discounts.

The Company principally obtains revenue from providing telecommunication services such as wireline and wireless services, interconnect, data services and equipment sales. Equipment and services may be sold separately or in a bundled package.

Revenue is recognized, when it is probable that the economic benefits associated with the transaction will flow to the Company, and the amount of revenue and the associated cost incurred or to be incurred can be measured reliably, and when specific criteria have been met for each of the Company's activities as described below:

(i) Rendering of telecommunication services

Revenue from telecommunication services comprises of amounts charged to customers in respect of wireline and wireless services, equipment sales and interconnect, including data services. Revenue also includes the net income received or receivable from revenue sharing arrangements entered into with overseas and local telecommunication operators.

### (a) Wireline and wireless services

Revenue from wireline services, mainly in respect of line rent, line usage and broadband, is invoiced and recorded as part of a periodic billing cycle.

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Revenue from wireless services is recognized on the basis of consumption of prepaid cards which allow the forward purchase of a specified amount of airtime by customers; revenue is recognized as the airtime is utilized. Unutilized airtime is carried as advance from customers.

# (b) Data services

Revenue from data services is recognized when the services are rendered.

(c) Interconnect

Revenue from interconnect services is recognized when the services are rendered.

(d) Equipment sales

Revenue from sale of equipment is recognized when the equipment is delivered to the end customer and the sale is considered complete. For equipment sales made to intermediaries, revenue is recognized if the significant risks associated with the equipment are transferred to the intermediary and the intermediary has no right of return. If the significant risks are not transferred, revenue recognition is deferred until sale of the equipment to the end customer by the intermediary or the expiry of the right of return.

(ii) Income on bank deposits

Return on bank deposits is recognized using the effective interest method.

(iii) Dividend income

Dividend income is recognized when the right to receive payment is established.

# 5.19 Taxation

The tax expense for the year / period comprises of current and deferred income tax, and is recognized in income for the year / period, except to the extent that it relates to items recognized directly in other comprehensive income, in which case the related tax is also recognized in other comprehensive income.

# (a) Current

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the date of the statement of financial position. Management periodically evaluates positions taken in tax returns, with respect to situations in which applicable tax regulation is subject to interpretation, and establishes provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

# (b) Deferred

Deferred income tax is accounted for using the balance sheet liability method in respect of all temporary differences arising between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred income tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred income tax is calculated at the rates that are expected to apply to the period when the differences reverse, and the tax rates that have been enacted, or substantively enacted, at the date of the statement of financial position.

# 5.20 Employees' retirement benefits

The Company provides various retirement / post retirement benefit schemes. The plans are generally funded through payments determined by periodic actuarial calculations or up to the limits allowed in the Income Tax Ordinance, 2001. The Company has constituted both defined contribution and defined benefit plans.

# (a) PTCL Employees' GPF Trust

The Company operates an approved funded provident plan covering its permanent employees. For the purposes of this plan, a separate trust, the "PTCL Employees' GPF Trust" (the Trust), has been established. Monthly contributions are deducted from the salaries of employees and are paid to the Trust by the Company. Interest is paid at the rate announced by the Federal Government, and this rate for the period was 12% (December 31, 2012: 13.7%) per annum. The Company contributes to the fund, the differential, if any, of the interest paid / credited for the year / period and the income earned on the investments made by the Trust.

# (b) Defined benefit plans

The Company provides the following defined benefit plans:

(i) Pension plans

The Company accounts for an approved funded pension plan operated through a separate trust, the "Pakistan Telecommunication Employees' Trust" (PTET), for its employees recruited prior to January 01, 1996 when the Company took over the business from PTC. The Company operates an unfunded pension scheme for employees recruited on a regular basis, on or after January 01, 1996.

(ii) Gratuity plan

The Company operates an unfunded and unapproved gratuity plan for its New Terms and Conditions (NTCs) employees and contractual employees.

(iii) Medical benefits plan

The Company provides a post retirement medical facility to pensioners and their families. Under this unfunded plan, all ex-employees, their spouses, their children up to the age of 21 years (except unmarried daughters who are not subject to the 21 years age limit) and their parents residing with them and any other dependents, are entitled to avail the benefits provided under the scheme. The facility remains valid during the lives of the pensioner and their spouse. Under this facility there are no annual limits to the cost of drugs, hospitalized treatment and consultation fees.

(iv) Accumulating compensated absences

The Company provides a facility to its employees for accumulating their annual earned leaves. Under this plan, regular employees are entitled to four days of earned leaves per month. Unutilized leave balances can be accumulated without limit and can be used at any time, subject to the Company's approval, up to: (i) 120 days in a year without providing a medical certificate and (ii) 180 days with a medical certificate, but not exceeding 365 days during the entire service of the employee. Up to 180 days of accumulated leave can be encashed on retirement, provided the employee has a minimum leave balance of 365 days. Leaves are encashed at the rate of the latest emoluments applicable to employees, for calculating their monthly pension.

New Compensation Pay Grade (NCPG) employees are entitled to 20 leaves after completion of one year of service. Leaves can be accumulated after completion of the second year of service, upto a maximum of 28 days. Unavailed annual leaves can be encashed at the time of leaving the Company upto a maximum of two years of unavailed leaves.

NTCs / contractual employees are entitled to three days of earned leaves per month. Unutilized leave balances can be accumulated without limit. Up to 180 days of accumulated leaves can be encashed at the end of the employees' service, based on the latest drawn gross salary.

## (v) Benevolent grants

The Company pays prescribed benevolent grants to eligible employees / retirees and their heirs. Up to December 31, 2012, the grants paid, net of the employees' contributions, were recognized as expense. Based on an independent actuarial valuation carried out as at December 31, 2013, present value of benevolent grants obligation for future periods has been accounted for retrospectively and the corresponding figures have been restated. Effect of the restatement has been disclosed in note 9.7.

The liability recognized in the statement of financial position in respect of defined benefit plans, is the present value of the defined benefit obligations at the date of the statement of financial position less the fair value of plan assets.

The defined benefit obligations are calculated annually, by an independent actuary using the projected unit credit method. The most recent valuations were carried out as at December 31, 2013. The present value of a defined benefit obligation is determined, by discounting the estimated future cash outflows, using the interest rates of high quality corporate bonds that are nominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related liability. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized through other comprehensive income for the year / period except actuarial gains and losses arising on compensated absences which are recognized in statement of profit and loss.

# 5.21 Revision in accounting policy

Consequent to the revision of International Accounting Standard on Employee Benefits (IAS 19) which is effective for annual periods beginning on or after January 01, 2013, the Company has changed its accounting policy for recognition of remeasurement gains / losses on employee's retirement benefit plans. In terms of the new policy, the remeasurement gains and losses are recognized immediately in other comprehensive income. Previously, the remeasurement gains / losses in excess of the corridor limit were recognized in statement of profit and loss over the remaining service life of employees. The change in accounting policy has been accounted for retrospectively and the corresponding figures have been restated. The effect of the restatement has been disclosed in note 9.7.

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| 6. | Share capital | 6.1 | Authorized sha                     | are capital                            |   |                                 |                                 |
|----|---------------|-----|------------------------------------|--|---|---------------------------------|---------------------------------|
|    |               |     | December 31,<br>2013<br>(Number of | December 31,<br>2012<br>shares '000)   |   | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|    |               |     | 11,100,000                         | 11,100,000                             | "A" class ordinary shares of Rs 10 each                               | 111,000,000                     | 111,000,000                     |
|    |               |     | 3,900,000                          | 3,900,000                              | "B" class ordinary shares of Rs 10 each                               | 39,000,000                      | 39,000,000                      |
|    |               |     | 15,000,000                         | 15,000,000                             |   | 150,000,000                     | 150,000,000                     |
|    |               |     |                                    |  |   |                                 |                                 |
|    |               |     | December 31,<br>2013<br>(Number of | December 31,<br>2012<br>f shares '000) |   | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|    |               |     | 3,774,000                          | 3,774,000                              | "A" class ordinary shares of Rs 10 each issued as                     | 37,740,000                      | 37,740,000                      |
|    |               |     |                                    |  | fully paid for consideration other than cash - note 6.3 and note 6.5. |                                 |                                 |
|    |               |     | 1,326,000                          | 1,326,000                              | "B" class ordinary shares of Rs 10 each issued as                     | 13,260,000                      | 13,260,000                      |
|    |               |     |                                    |  | fully paid for consideration other than cash - note 6.3 and note 6.6. |                                 |                                 |
|    |               |     | 5,100,000                          | 5,100,000                              |   | 51,000,000                      | 51,000,000                      |

- **6.3** These shares were initially issued to the Government of Pakistan, in consideration for the assets and liabilities transferred from Pakistan Telecommunication Corporation (PTC) to Pakistan Telecommunication Company Limited (PTCL), under the Pakistan Telecommunication (Re-organization) Act, 1996, as referred to in note 1.
- **6.4** Except for voting rights, the "A" and "B" class ordinary shares rank pari passu in all respects. "A" class ordinary shares carry one vote and "B" class ordinary shares carry four votes, for the purposes of election of directors. "A" class ordinary shares cannot be converted into "B" class ordinary shares; however, "B" class ordinary shares may be converted into "A" class ordinary shares, at the option, exercisable in writing and submitted to the Company, by the holders of three fourths of the "B" class ordinary shares. In the event of termination of the license issued to the Company, under the provisions of the Pakistan Telecommunication (Re-organization) Act, 1996, the "B" class ordinary shares shall be automatically converted into "A" class ordinary shares.
- **6.5** The Government of Pakistan, through an "Offer for Sale" document, dated July 30, 1994, issued to its domestic investors, a first tranche of vouchers exchangeable for "A" class ordinary shares of the Company; subsequently, through an Information Memorandum dated September 16, 1994, a second tranche of vouchers was issued to international investors, also exchangeable, at the option of the voucher holders, for "A" class ordinary shares or Global Depository Receipts (GDRs) representing "A" class ordinary shares of the Company. Out of 3,774,000 thousand "A" class ordinary shares, vouchers against 601,084 thousand "A" class ordinary shares were issued to the general public. Till December 31, 2013, 599,640 thousand (December 31, 2012: 599,584 thousand) "A" class ordinary shares had been exchanged for such vouchers.

6.6 In pursuance of the privatization of the Company, a bid was held by the Government of Pakistan on June 08, 2005 for sale of "B" class ordinary shares of Rs 10 each, conferring management control. Emirates Telecommunication Corporation (Etisalat), UAE was the successful bidder. The 26% (1,326,000,000 shares) "B" class ordinary shares, along with management control, were transferred, with effect from April 12, 2006, to Etisalat International Pakistan (EIP), UAE, which is a subsidiary of Etisalat.

7. Long term security deposits
These represent non interest bearing security deposits received from the customers of the Company, including security deposits of 3,623 thousand (December 31, 2012: Rs 3,623 thousand) from Pak Telecom Mobile Limited (PTML), a related party. The Company has adjusted / paid a sum of Rs 23,089 thousand (December 31, 2012: Rs 184,317 thousand) to its customers during the year / period against their balances.

|    |                                |   |      | December 31,<br>2013 | December 31,<br>2012<br>(Restated) |
|----|--------------------------------|---|------|----------------------|------------------------------------|
|    |                                |   | Note | Rs '000              | Rs '000                            |
| 8. | Deferred income tax            | The liability for deferred taxation comprises of    |      |                      |                                    |
|    |                                | timing differences relating to:                     |      |                      |                                    |
|    |                                | Accelerated tax depreciation / amortization         |      | 11,903,192           | 11,141,422                         |
|    |                                | Provision for obsolete stores and receivables       |      | (3,280,554)          | (3,149,094)                        |
|    |                                | Remeasurements of defined benefit plans             |      | (4,872,899)          | (3,165,101)                        |
|    |                                | Unused tax loss                                     |      | -                    | (1,755,482)                        |
|    |                                | Unused minimum tax credit                           |      | -                    | (185,696)                          |
|    |                                |   |      | 3,749,739            | 2,886,049                          |
|    |                                | The gross movement in the deferred tax liability    |      |                      |                                    |
|    |                                | during the year / period is as follows:             |      |                      |                                    |
|    |                                | Balance at beginning of the year / period           |      | 2,886,049            | 6,119,345                          |
|    |                                | Tax charge / (credit) recognized in profit and loss |      | 2,661,921            | (633,944)                          |
|    |                                | Tax credit recognized in other comprehensive income |      | (1,798,231)          | (2,599,352)                        |
|    |                                | Balance at end of the year / period                 |      | 3,749,739            | 2,886,049                          |
| 9. | Employees' retirement benefits | Liabilities for pension obligations                 |      |                      |                                    |
|    |                                | Funded  | 9.1  | 13,381,633           | 14,420,101                         |
|    |                                | Unfunded  | 9.1  | 1,741,300            | 1,222,489                          |
|    |                                |   |      | 15,122,933           | 15,642,590                         |
|    |                                | Gratuity - unfunded                                 | 9.1  | 700,863              | 597,620                            |
|    |                                | Accumulating compensated absences - unfunded        | 9.1  | 1,157,458            | 912,351                            |
|    |                                | Post retirement medical facility - unfunded         | 9.1  | 12,635,982           | 11,895,646                         |
|    |                                | Benevolent grants - unfunded                        | 9.1  | 3,433,537            | 3,374,290                          |
|    |                                |   |      | 33,050,773           | 32,422,497                         |

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9.1 The latest actuarial valuations of the Company's defined benefit plans, were conducted at December 31, 2013 using the projected unit credit method. Details of obligations for defined benefit plans are as follows:

|        |   |                 | Pens                          | sion            |                               | Grat            | uity                          | y Compensated absences |                               |                 | medical facility              | Benevole        | ent grants                    | Total              |                               |
|--------|---|-----------------|-------------------------------|-----------------|-------------------------------|-----------------|-------------------------------|------------------------|-------------------------------|-----------------|-------------------------------|-----------------|-------------------------------|--------------------|-------------------------------|
|        |   | Fu              | nded                          | Unfur           | nded                          | Unfun           | ded                           | Unfur                  | nded                          | Unfu            | nded                          | Unfu            | nded                          |                    |                               |
|        |   | 2013<br>Rs '000 | 2012<br>Rs '000<br>(Restated) | 2013<br>Rs '000 | 2012<br>Rs '000<br>(Restated) | 2013<br>Rs '000 | 2012<br>Rs '000<br>(Restated) | 2013<br>Rs '000        | 2012<br>Rs '000<br>(Restated) | 2013<br>Rs '000 | 2012<br>Rs '000<br>(Restated) | 2013<br>Rs '000 | 2012<br>Rs '000<br>(Restated) | 2013<br>Rs '000    | 2012<br>Rs '000<br>(Restated) |
| a)     | The amounts recognized in the<br>statement of financial position: |                 |                               |                 |                               |                 |                               |                        |                               |                 |                               |                 |                               |                    |                               |
|        | Present value of defined benefit obligations                      | 86,244,688      | 77,320,418                    | 1,741,300       | 1,222,489                     | 700,863         | 597,620                       | 1,157,458              | 912,351                       | 12,635,982      | 11,895,646                    | 3,433,537       | 3,374,290                     | 105,913,828        | 95,322,814                    |
|        | Fair value of plan assets - note 9.2                              | (72,863,055)    | (62,900,317)                  | -               | -                             | -               | -                             | -                      | -                             | -               | -                             | -               | -                             | (72,863,055)       | (62,900,317)                  |
|        | Liability at end of the year / period                             | 13,381,633      | 14,420,101                    | 1,741,300       | 1,222,489                     | 700,863         | 597,620                       | 1,157,458              | 912,351                       | 12,635,982      | 11,895,646                    | 3,433,537       | 3,374,290                     | 33,050,773         | 32,422,497                    |
| b)     | Changes in the present value<br>of defined benefit obligations:   |                 |                               |                 |                               |                 |                               |                        |                               |                 |                               |                 |                               |                    |                               |
|        | Balance at beginning of the year / period                         | 77,320,418      | 66,448,037                    | 1,222,489       | 1,572,484                     | 597,620         | 638,099                       | 912,351                | 1,052,037                     | 11,895,646      | 10,356,829                    | 3,374,290       | 3,247,614                     | 95,322,814         | 83,315,100                    |
|        | Current service cost<br>Actuarial (gain)/ loss                    | 417,022         | 270,110                       | 88,328          | 58,718                        | 104,777         | 49,817                        | 65,636<br>130,034      | 17,708<br>(13,388)            | 136,487         | 64,610                        | 43,024          | 20,774                        | 855,274<br>130,034 | 481,737<br>(13,388)           |
| •••••• | (Gains) / losses on curtailment / settlement                      | -               | 3,939,412                     | -               | (102,135)                     | -               | 17,377                        | -                      | 161,032                       | -               | 244,222                       | -               | -                             | -                  | 4,259,908                     |
|        | Interest expense  | 8,505,246       | 4,422,587                     | 134,474         | 99,500                        | 65,738          | 39,183                        | 100,359                | 62,976                        | 1,308,521       | 684,356                       | 371,172         | 178,619                       | 10,485,510         | 5,487,221                     |
|        | Balance at end of the year / period                               | 8,922,268       | 8,632,109                     | 222,802         | 56,083                        | 170,515         | 106,377                       | 296,029                | 228,328                       | 1,445,008       | 993,188                       | 414,196         | 199,393                       | 11,470,818         | 10,215,478                    |
|        | Remeasurements:   |                 |                               |                 |                               |                 |                               |                        |                               |                 |                               |                 |                               |                    |                               |
|        | (Gains) / losses from change in                                   |                 |                               |                 |                               |                 |                               |                        |                               |                 |                               |                 |                               |                    |                               |
|        | financial assumptions   | 677,049         | 5,053,437                     | 334,654         | (340,407)                     | -               | -                             | -                      | -                             | -               | -                             | -               | -                             | 1,011,703          | 4,713,030                     |
|        | Experience (gains) / losses                                       | 5,217,874       | 1,309,906                     | (32,296)        | (30,594)                      | (30,880)        | (13,649)                      | -                      | -                             | (233,694)       | 902,725                       | (185,170)       | 8,233                         | 4,735,834          | 2,176,621                     |
|        |   | 5,894,923       | 6,363,343                     | 302,358         | (371,001)                     | (30,880)        | (13,649)                      | -                      | -                             | (233,694)       | 902,725                       | (185,170)       | 8,233                         | 5,747,537          | 6,889,651                     |
|        | Obligation transferred from unfunded                              |                 |                               |                 |                               |                 |                               |                        |                               |                 |                               |                 |                               |                    |                               |
|        | pension plan to funded pension plan                               | -               | 32,582                        | -               | (32,582)                      | -               | -                             | -                      | -                             | -               | -                             | -               | -                             | -                  | -                             |
|        | Benefits paid   | (5,892,921)     | (4,155,653)                   | (6,349)         | (2,495)                       | (36,392)        | (133,207)                     | (50,922)               | (368,014)                     | (470,978)       | (357,096)                     | (169,779)       | (80,950)                      | (6,627,341)        | (5,097,415)                   |
|        | Balance at end of the year / period                               | 86,244,688      | 77,320,418                    | 1,741,300       | 1,222,489                     | 700,863         | 597,620                       | 1,157,458              | 912,351                       | 12,635,982      | 11,895,646                    | 3,433,537       | 3,374,290                     | 105,913,828        | 95,322,814                    |

| _  | Fun             | ded                           |                 | Pension                       |                 |                               |                 |                               | Post-retirement medical facility |                               | Benevolent grants |                               | Total           |                               |
|--|-----------------|-------------------------------|-----------------|-------------------------------|-----------------|-------------------------------|-----------------|-------------------------------|----------------------------------|-------------------------------|-------------------|-------------------------------|-----------------|-------------------------------|
|  |                 |                               |                 |                               | Unfunded        |                               | Unfunded        |                               | Unfunded                         |                               | Unfunded          |                               |                 |                               |
|  | 2013<br>Rs '000 | 2012<br>Rs '000<br>(Restated) | 2013<br>Rs '000                  | 2012<br>Rs '000<br>(Restated) | 2013<br>Rs '000   | 2012<br>Rs '000<br>(Restated) | 2013<br>Rs '000 | 2012<br>Rs '000<br>(Restated) |
| Charge for the year / period:                |                 |                               |                 |                               |                 |                               |                 |                               |                                  |                               |                   |                               |                 |                               |
| Profit and Loss:                             |                 |                               |                 |                               |                 |                               |                 |                               |                                  |                               |                   |                               |                 |                               |
| Current service cost                         | 417,022         | 270,110                       | 88,328          | 58,718                        | 104,777         | 49,817                        | 65,636          | 17,708                        | 136,487                          | 64,610                        | 43,024            | 20,774                        | 855,274         | 481,737                       |
| Net Interest expense                         | 1,586,211       | 509,562                       | 134,474         | 99,500                        | 65,738          | 39,183                        | 100,359         | 62,976                        | 1,308,521                        | 684,356                       | 371,172           | 178,619                       | 3,566,475       | 1,574,196                     |
| Actuarial (gain)/ loss                       | -               | -                             | -               | -                             | -               | -                             | 130,034         | (13,388)                      | -                                | -                             | -                 | -                             | 130,034         | (13,388                       |
| (Gain) / losses recognized on                |                 |                               |                 |                               |                 |                               | ·····           | Y/                            |                                  |                               |                   |                               | ·····           |                               |
| curtailment / settlement                     | -               | 3,939,412                     | -               | (102,135)                     | -               | 17,377                        | -               | 161,032                       | -                                | 244,222                       | -                 | -                             | -               | 4,259,908                     |
| Contribution from employees                  | -               | -                             | -               | -                             | -               | -                             | -               | -                             | -                                |                               | (26,703)          | (14,830)                      | (26,703)        | (14,830                       |
| Contribution from deputationists             | (815)           | (922)                         | -               | -                             | -               | -                             | -               | -                             | -                                | -                             | -                 | -                             | (815)           | (922                          |
|  | 2,002,418       | 4,718,162                     | 222,802         | 56,083                        | 170,515         | 106,377                       | 296,029         | 228,328                       | 1,445,008                        | 993,188                       | 387,493           | 184,563                       | 4,524,265       | 6,286,701                     |
| Other comprehensive income                   |                 |                               |                 |                               |                 |                               |                 |                               |                                  |                               |                   |                               |                 |                               |
| Remeasurements:                              |                 |                               |                 |                               |                 |                               |                 |                               |                                  |                               |                   |                               |                 |                               |
| Return on plan assets, excluding amounts     |                 |                               |                 |                               |                 |                               |                 |                               |                                  |                               |                   |                               |                 |                               |
| included in interest income                  | (458,623)       | 537,070                       | -               | -                             | -               | -                             | -               | -                             | -                                | -                             | -                 | -                             | (458,623)       | 537,070                       |
| (Gains) / losses from changes in             |                 | -                             |                 |                               |                 |                               |                 |                               |                                  |                               |                   |                               |                 |                               |
| financial assumptions                        | 677,049         | 5,053,437                     | 334,654         | (340,407)                     | -               | -                             | -               | -                             | -                                | -                             | -                 | -                             | 1,011,703       | 4,713,030                     |
|  | 5,217,874       | 1,309,906                     | (32,296)        | (30,594)                      | (30,880)        | (13,649)                      | -               | -                             | (233,694)                        | 902,725                       | (185,170)         | 8,233                         | 4,735,834       | 2,176,621                     |
|  | 5,436,300       | 6,900,413                     | 302,358         | (371,001)                     | (30,880)        | (13,649)                      | -               | -                             | (233,694)                        | 902,725                       | (185,170)         | 8,233                         | 5,288,914       | 7,426,721                     |
|  | 7,438,718       | 11,618,575                    | 525,160         | (314,918)                     | 139,635         | 92,728                        | 296,029         | 228,328                       | 1,211,314                        | 1,895,913                     | 202,323           | 192,796                       | 9,813,179       | 13,713,422                    |
| ) Significant actuarial assumptions at the   |                 |                               |                 |                               |                 |                               |                 |                               |                                  |                               |                   |                               |                 |                               |
| date of the statement of financial position: |                 |                               |                 |                               |                 |                               |                 |                               |                                  |                               |                   |                               |                 |                               |
| Discount rate                                | 12%             | 11%                           | 12%             | 11%                           | 12%             | 11%                           | 12%             | 11%                           | 12%                              | 11%                           | 12%               | 11%                           |                 |                               |
|  | 7 to 11%        | 7.5%                          | 7 to 11%        | 7.5%                          | 11%             | 9-10%                         | 11%             | 9-10%                         | 11%                              | 10%                           | -                 | -                             |                 |                               |
| Future pension increase                      | 8.5%            | 7.5%                          | 8.5%            | 7.5%                          | -               | -                             | -               | -                             | -                                | -                             | _                 | _                             |                 |                               |
| Rate of increase in benovelent grant         | -               | -                             | -               | -                             | -               | -                             | -               | -                             | -                                | -                             | 4%                | 3%                            |                 |                               |
| Average duration of the obligation           | 10 years        | 12 years                      | 19 years        | 15 years                      | 7 years         | 6 years                       | 9 to 10 years   | 10 to 11 years                | 15 years                         | 16 years                      | 11 years          | 12 years                      |                 |                               |
| Expected mortality rate                      | EFU 61          | 1-66*                         | EFU 6           | 1-66*                         | EFU 6           | 1-66*                         | EFU 6           | 61-66*                        | EFU 6                            | 1-66*                         | EFU 6             | 61-66*                        |                 |                               |
| Expected withdrawal rate                     | Based on e      | xperience                     | Based on e      | xperience                     | Based on e      | experience                    | Based on        | experience                    | Based on e                       | xperience                     | Based on e        | experience                    |                 |                               |

# FOR THE YEAR ENDED DECEMBER 31, 2013

|     |  | Defined benefit pen             | sion plan - Funded                            |
|-----|--|---------------------------------|---|
|     |  | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>(Restated)<br>Rs '000 |
| 9.2 | Changes in the fair value of plan assets                             |                                 |   |
|     | Balance at beginning of the year / period                            | 62,900,317                      | 60,200,384                                    |
|     | Interest income  | 6,919,036                       | 3,913,025                                     |
|     | Return on plan assets, excluding amounts included in interest income | 458,623                         | (537,070)                                     |
|     | Contributions made by the Company during the year / period           | 8,478,000                       | 3,479,631                                     |
|     | Benefits paid  | (5,892,921)                     | (4,155,653)                                   |
|     | Balance at end of the year / period                                  | 72,863,055                      | 62,900,317                                    |

# 9.3 Plan assets for funded defined benefit pension plan are comprised as follows:

|                                   | December   | 31, 2013   | December   | 31, 2012   |
|-----------------------------------|------------|------------|------------|------------|
|                                   | Rs '000    | Percentage | Rs '000    | Percentage |
| Debt instruments - unquoted       |            |            |            |            |
| - Special Savings Accounts        | 45,117,459 | 61.92      | 41,152,206 | 65.42      |
| - Special Savings Certificates    | 8,327,666  | 11.43      | 7,434,661  | 11.82      |
| - Defense Savings Certificates    | 1,223,264  | 1.68       | 1,088,943  | 1.73       |
| - Pakistan Investment Bonds       | 405,611    | 0.56       | 555,685    | 0.88       |
|                                   | 55,074,000 | 75.59      | 50,231,495 | 79.85      |
| Cash and cash equivalents         |            |            |            |            |
| - Term deposits                   | 9,779,208  | 13.42      | 5,302,896  | 8.43       |
| - Bank balances                   | 1,132,526  | 1.55       | 831,250    | 1.32       |
|                                   | 10,911,734 | 14.98      | 6,134,146  | 9.75       |
| Investment property               |            |            |            |            |
| - Telecom tower                   | 6,002,067  | 8.24       | 5,776,405  | 9.18       |
| - Telehouse                       | 1,167,155  | 1.60       | 1,161,363  | 1.85       |
|                                   | 7,169,222  | 9.84       | 6,937,768  | 11.03      |
| Fixed assets                      | 4,858      | 0.01       | 7,102      | 0.01       |
| Other assets                      | 145,945    | 0.20       | 110,627    | 0.18       |
|                                   | 73,305,759 | 100.61     | 63,421,138 | 100.83     |
| Liabilities that do not relate to |            |            |            |            |
| employees' retirement benefits    | (442,704)  | (0.61)     | (520,821)  | (0.83)     |
|                                   | 72,863,055 | 100.00     | 62,900,317 | 100.00     |

**9.4** During the next financial year, the expected contributions to be paid to the funded pension plan by the Company is Rs 2,121,716 thousand (December 31, 2012: Rs 1,519,280 thousand).

# 9.5 Sensitivity analysis

The calculations of the defined benefits obligation is sensitive to the significant actuarial assumptions set out in note9.1 (d). The table below summarizes how the defined benefit obligation at the end of the reporting period would have increased / (decreased) as a result of change in the respective assumptions by one percent.

|  | 1% increase<br>in assumption<br>Rs '000 | 1% decrease<br>in assumption<br>Rs '000 |
|--|---|---|
| Future salary / medical cost   |   |   |
| Pension - funded   | 494,936                                 | (458,656)                               |
| Pension - unfunded   | 133,772                                 | (119,717)                               |
| Gratuity - unfunded  | 58,944                                  | (46,311)                                |
| Accumulating compensated absences - unfunded   | 119,610                                 | (104,952)                               |
| Post-retirement medical facility - unfunded  | 2,067,354                               | (1,674,719)                             |
| Discount rate  |   |   |
| Pension - funded   | (8,071,092)                             | 9,671,880                               |
| Pension - unfunded   | (282,028)                               | 362,978                                 |
| Gratuity - unfunded  | (45,487)                                | 58,944                                  |
| Accumulating compensated absences - unfunded   | (104,480)                               | 121,029                                 |
| Post-retirement medical facility - unfunded  | (1,647,845)                             | 2,067,354                               |
| Benevolent grants - unfunded   | (332,286)                               | 392,479                                 |
| Future pension increase  |   |   |
| Pension - funded   | 8,098,513                               | (6,924,853)                             |
| Pension - unfunded   | 129,359                                 | (108,156)                               |
| Benevolent grants  |   |   |
| Benevolent grants - unfunded   | 296,247                                 | (264,582)                               |
| If the life expectancy increases / decreases by 1 year, the impact on defined benefit obliga | ation would be as fo                    | llows:                                  |
|  | Increase by                             | Decrease by                             |

|  | 1 year      | 1 year    |
|--|-------------|-----------|
| Pension - funded                             | (2,242,362) | 2,242,362 |
| Pension - unfunded                           | (29,602)    | 34,826    |
| Gratuity - unfunded                          | (3,504)     | 3,504     |
| Accumulating compensated absences - unfunded | (3,193)     | 4,880     |
| Post-retirement medical facility - unfunded  | (353,807)   | 353,807   |
| Benevolent grants - unfunded                 | (98,542)    | 95,796    |

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# FOR THE YEAR ENDED DECEMBER 31, 2013

The above sensitivity analyses are based on changes in assumptions while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied when calculating the pension liability recognized within the statement of financial position.

**9.6** Through its defined benefit pension plans the Company is exposed to a number of actuarial and investment risks, the most significant of which include, interest rate risk, property market risk and longetivity risk for pension plan and salary risk for all the plans.

### 9.7 Prior period effect of change in accounting policy for employees' retirement benefit plans

The effect of restatement consequent to revision in IAS 19 (note 5.21) and recognition of benevolent grants obligation (note 5.20) is summarized below:

## ) Cumulative effect

|   | Revisio                         | n in IAS 19                 | Benevol                         | ent grants                  | Total                           |                             |  |
|---|---------------------------------|-----------------------------|---------------------------------|-----------------------------|---------------------------------|-----------------------------|--|
|   | December 31,<br>2012<br>Rs '000 | July 01,<br>2012<br>Rs '000 | December 31,<br>2012<br>Rs '000 | July 01,<br>2012<br>Rs '000 | December 31,<br>2012<br>Rs '000 | July 01,<br>2012<br>Rs '000 |  |
| Statement of financial position           |                                 |                             |                                 |                             |                                 |                             |  |
| Increase in employees retirement benefits | 9,034,911                       | 1,616,421                   | 3,374,290                       | 3,247,614                   | 12,409,201                      | 4,864,035                   |  |
| Decrease in deferred tax liability        | 3,162,219                       | 565,747                     | 1,181,002                       | 1,136,665                   | 4,343,221                       | 1,702,412                   |  |
| Decrease in unappropriated profit         | 5,872,692                       | 1,050,674                   | 2,193,288                       | 2,110,949                   | 8,065,980                       | 3,161,623                   |  |

### ii) Effect for the six month period ended December 31, 2012

|   | Revision in<br>IAS 19<br>Rs '000 | Benevolent<br>grants<br>Rs '000 | Tota<br>Rs '000 |
|---|----------------------------------|---------------------------------|-----------------|
| Statement of profit and loss  |                                  |                                 |                 |
| Increase in employees' benefit expense                                | _                                | 118,443                         | 118,44          |
| Related tax impact  | -                                | (41,455)                        | (41,45          |
|   | -                                | 76,988                          | 76,98           |
| Statement of comprehensive income                                     |                                  |                                 |                 |
| Other comprehensive income  |                                  |                                 |                 |
| Increase in remeasurement loss on employee retirement benefits        | 7,418,488                        | 8,233                           | 7,426,72        |
| Increase in tax effect of remeasurement loss on defined benefit plans | (2,596,470)                      | (2,882)                         | (2,599,35       |
|   | 4,822,018                        | 5,351                           | 4,827,36        |

|     |                            |   | Note | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|-----|----------------------------|---|------|---------------------------------|---------------------------------|
| 10. | Deferred government grants | Balance at beginning of the year / period |      | 3,991,818                       | 4,083,022                       |
|     |                            | Recognised during the year / period       |      | 1,422,822                       | -                               |
|     |                            | Amortization for the year / period        | 31   | (291,541)                       | (91,204)                        |
|     |                            | Balance at end of the year / period       |      | 5,123,099                       | 3,991,818                       |

These represent grants received from the Universal Service Fund, as assistance towards the development of telecommunication infrastructure in rural areas, comprising telecom infrastructure projects for basic telecom access, transmission and broadband services spread across the country.

|                              |  | Note | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|------------------------------|--|------|---------------------------------|---------------------------------|
|                              |  | Note | RS 000                          | ns 000                          |
| 11. Trade and other payables | Trade creditors  | 11.1 | 10,479,024                      | 7,791,426                       |
|                              | Accrued liabilities  |      | 17,562,926                      | 8,895,647                       |
|                              | Receipts against third party works                         |      | 783,551                         | 1,007,017                       |
|                              | Income tax collected from subscribers / deducted at source |      | 293,427                         | 278,729                         |
|                              | Sales tax payable  |      | 72,373                          | 230,963                         |
|                              | Advances from customers                                    |      | 2,881,859                       | 2,912,110                       |
|                              | Technical services assistance fee                          | 29.2 | 652,061                         | 682,615                         |
|                              | Retention money / payable to contractors and suppliers     |      |                                 |                                 |
|                              | for fixed assets   | 11.1 | 5,638,890                       | 5,600,592                       |
|                              | Unclaimed dividend   |      | 154,162                         | 148,435                         |
|                              | Other liabilities  |      | 64,977                          | 73,800                          |
|                              |  |      | 38,583,250                      | 27,621,334                      |

# FOR THE YEAR ENDED DECEMBER 31, 2013

|   | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|---|---------------------------------|---------------------------------|
| Trade creditors   |                                 |                                 |
| Pak Telecom Mobile Limited (PTML)                                       | 704,671                         | 159,440                         |
| Etisalat - UAE  | 296,954                         | 326,933                         |
| Etisalat - Afghanistan  | 111,015                         | 133,881                         |
| Thuraya Satellite Telecommunication Company                             | 16,315                          | -                               |
| Telecom Foundation  | 95,283                          | 103,620                         |
| T.F. Pipes Limited  | 2,551                           | -                               |
| The Government of Pakistan and its related entities                     | 8,371,083                       | 5,164,709                       |
|   | 9,597,872                       | 5,888,583                       |
| Retention money / payable to contractors and suppliers for fixed assets |                                 |                                 |
| T.F. Pipes Limited  | 4,103                           | 7,532                           |

## 11.1 Trade and other payables include payables to the following related parties:

These balances relate to the normal course of business of the Company and are interest free.

### 12. Contingencies and commitments

#### Contingencies

- **12.1** Against the Federal Excise Duty (FED) demand of Rs 2,782,660 thousand for the years 2006 to 2009 on local interconnect revenue, the Company is in appeal before the Appellate Tribunal Inland Revenue (ATIR). Besides, the Company has already deposited the FED demand under the amnesty scheme of the Federal Board of Revenue. Subsequent to December 31, 2013, Honorable Islamabad High Court has passed a judgment in a similar case nullifying the viewpoint of tax authorities.
- **12.2** Against the decision of ATIR upholding tax authorities' decision to impose FED amounting to Rs 474,417 thousand on Technical Services Assistance fee assuming that the fee is against franchise arrangement for the period from July 2007 to June 2010, Honorable Islamabad High Court, in the wake of writ petition filed by the Company, has granted a stay against such decision.
- **12.3** Based on an audit of certain monthly returns of the FED, a demand of Rs 1,289,957 thousand was raised on the premise that the Company did not apportion the input tax between allowable and exempt supplies. The Company is in appeal before the ATIR, which is pending adjudication. Meanwhile, the Honorable Islamabad High Court has granted a stay order in this regard.
- 12.4 Based on an audit of the FED / sales tax records for the year 2008-09, tax authorities raised a demand of Rs 787,358 thousand on the premise of disallowance of input tax being claimed by the Company. The Company is in appeal before Commissioner Inland Revenue (CIR) Appeals.
- **12.5** For the tax year 2007, the Company filed an appeal before the ATIR against disallowance of certain expenses by the Taxation Officer under section 122 (5A), with tax impact of Rs 4,887,370 thousand, upheld by CIR Appeals. The ATIR in its judgment endorsed the departmental view regarding one of the disallowances with tax impact of Rs 80,850 thousand while judgment on rest of the disallowances is pending. A reference application filed by the Company with the Honorable Islamabad High Court is pending adjudication.

- **12.6** For the tax year 2008, the ATIR, while disposing off the Company's appeal against the tax demand of Rs 4,559,208 thousand on the basis that the Company applied incorrect withholding tax rate for payments to voluntary separation scheme optees, remanded the case back to the Taxation Officer for verification of filing of options before the concerned Commissioners. The Company has also filed a reference application with the Honorable Islamabad High Court, which is pending adjudication.
- **12.7** For the tax year 2009, taxation officer has disallowed certain expenses and created tax demand, which, after rectification, amounts to Rs 3,439,222 thousand. Against the Company's appeal, the ATIR remanded the case back to the taxation officer who upheld his original decision. The Company filed an appeal to CIR-Appeals which is pending for disposal. The Company has also filed reference applications before the Honorable Islamabad High Court, which is pending adjudication.
- **12.8** For the tax year 2011, taxation officer disallowed certain expenses under section 122(5A) and created tax demand of Rs 7,539,381 thousand. Besides the rectification application already filed, the Company has also filed an appeal before CIR-Appeals which is pending for disposal.
- **12.9** The Company implemented policy directives of Ministry of Information Technology conveyed by the Pakistan Telecommunication Authority regarding termination of all international incoming calls into Pakistan. On suspension of these directives by the Honorable Lahore High Court, the Honorable Supreme Court of Pakistan dismissed the pertinent writ petitions by directing Competition Commission of Pakistan (CCP) to decide the case. The Honorable Sindh High Court suspended the adverse decision of CCP by granting interim relief and the case is pending for adjudication.
- **12.10** A total of 1,518 cases (December 31, 2012: 1,498 cases) have been filed against the Company primarily involving subscribers, regulators, pensioners and employees. Because of the large number of cases and their uncertain nature, it is not possible to quantify their financial impact at present.
- 12.11 No provision on account of above contingencies has been made in these financial statements as the management and the tax/ legal advisors of the Company are of the view, that these matters will eventually be settled in favor of the Company.

|     |                               |   | Note | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|-----|-------------------------------|---|------|---------------------------------|---------------------------------|
|     |                               | 12.12 Bank guarantees and bid bonds issued in favor of: |      |                                 |                                 |
|     |                               | Universal Service Fund (USF) against government grants  |      | 5,852,905                       | 4,827,567                       |
|     |                               | Others  |      | 912,911                         | 311,157                         |
|     |                               |   |      | 6,765,816                       | 5,138,724                       |
|     |                               | 12.13 Commitments                                       |      |                                 |                                 |
|     |                               | Contracts for capital expenditure                       |      | 10,184,640                      | 6,270,263                       |
| 13. | Property, plant and equipment | Operating fixed assets                                  | 13.1 | 78,951,084                      | 74,262,561                      |
|     |                               | Capital work in progress                                | 13.6 | 8,268,165                       | 10,778,593                      |
|     |                               |   |      | 87,219,249                      | 85,041,154                      |

# FOR THE YEAR ENDED DECEMBER 31, 2013

# 13.1 Operating fixed assets

|   | Land                               |                      | Building                    | s on                         |                            |  |                                |                                |                                  |                                      |                     |                           |
|---|------------------------------------|----------------------|-----------------------------|------------------------------|----------------------------|--|--------------------------------|--------------------------------|----------------------------------|--------------------------------------|---------------------|---------------------------|
|   | Freehold<br>- note 13.2<br>Rs '000 | Leasehold<br>Rs '000 | Freehold<br>land<br>Rs '000 | Leasehold<br>land<br>Rs '000 | Lines and wires<br>Rs '000 | Apparatus, plant<br>and equipment<br>Rs '000 | Submarine<br>cables<br>Rs '000 | Office<br>equipment<br>Rs '000 | Computer<br>equipment<br>Rs '000 | Furniture<br>and fittings<br>Rs '000 | Vehicles<br>Rs '000 | Total<br>Rs '000          |
| As at July 01, 2012   |                                    |                      |                             |                              |                            |  |                                |                                |                                  |                                      |                     |                           |
| Cost  | 1,633,560                          | 90,026               | 10,885,983                  | 1,008,671                    | 110,491,304                | 143,415,307                                  | 10,578,988                     | 803,440                        | 628,682                          | 472,055                              | 1,650,017           | 281,658,033               |
| Accumulated depreciation  | -                                  | (26,830)             | (3,750,862)                 | (431,384)                    | (88,419,991)               | (106,268,485)                                | (3,978,414)                    | (559,340)                      | (527,519)                        | (377,151)                            | (1,229,007)         | (205,568,983)             |
| Net book amount   | 1,633,560                          | 63,196               | 7,135,121                   | 577,287                      | 22,071,313                 | 37,146,822                                   | 6,600,574                      | 244,100                        | 101,163                          | 94,904                               | 421,010             | 76,089,050                |
| Period ended December 31, 2012  |                                    |                      |                             |                              |                            |  |                                |                                |                                  |                                      |                     |                           |
| Opening net book amount   | 1,633,560                          | 63,196               | 7,135,121                   | 577,287                      | 22,071,313                 | 37,146,822                                   | 6,600,574                      | 244,100                        | 101,163                          | 94,904                               | 421,010             | 76,089,050                |
| Additions   | -                                  | -                    | 69,187                      | -                            | 612,662                    | 3,016,126                                    | 467,551                        | 209,328                        | 30,320                           | 3,627                                | 24,376              | 4,433,177                 |
| Disposals   |                                    |                      |                             |                              |                            |  |                                |                                |                                  |                                      |                     |                           |
| Cost  | -                                  | -                    | -                           | -                            | (1,628,431)                | (756,591)                                    | -                              | -                              | (89)                             | -                                    | (9,350)             | (2,394,461)               |
| Accumulated depreciation  | -                                  | -                    | -                           | -                            | 1,356,113                  | 685,226                                      | -                              | -                              | 89                               | -                                    | 8,849               | 2,050,277                 |
|   | -                                  | -                    | -                           | -                            | (272,318)                  | (71,365)                                     | -                              | -                              | -                                | -                                    | (501)               | (344,184)                 |
| Depreciation charge for the period  | -                                  | (639)                | (136,150)                   | (12,606)                     | (1,955,320)                | (3,242,758)                                  | (355,248)                      | (23,325)                       | (27,993)                         | (10,688)                             | (63,969)            | (5,828,696)               |
| Impairment charge   | -                                  | -                    | -                           | -                            | -                          | (86,786)                                     | -                              | -                              | -                                | -                                    | -                   | (86,786)                  |
| Net book amount   | 1,633,560                          | 62,557               | 7,068,158                   | 564,681                      | 20,456,337                 | 36,762,039                                   | 6,712,877                      | 430,103                        | 103,490                          | 87,843                               | 380,916             | 74,262,561                |
| As at January 01, 2013  |                                    |                      |                             |                              |                            |  |                                |                                |                                  |                                      |                     |                           |
| Cost  | 1,633,560                          | 90,026               | 10,955,170                  | 1,008,671                    | 109,475,535                | 145,674,842                                  | 11,046,539                     | 1,012,768                      | 658,913                          | 475,682                              | 1,665,043           | 283,696,749               |
| Accumulated depreciation  | -                                  | (27,469)             | (3,887,012)                 | (443,990)                    | (89,019,198)               | (108,912,803)                                | (4,333,662)                    | (582,665)                      | (555,423)                        | (387,839)                            | (1,284,127)         | (209,434,188)             |
| Net book amount   | 1,633,560                          | 62,557               | 7,068,158                   | 564,681                      | 20,456,337                 | 36,762,039                                   | 6,712,877                      | 430,103                        | 103,490                          | 87,843                               | 380,916             | 74,262,561                |
| Year ended December 31, 2013  |                                    |                      |                             |                              |                            |  |                                |                                |                                  |                                      |                     |                           |
| Opening net book amount   | 1,633,560                          | 62,557               | 7,068,158                   | 564,681                      | 20,456,337                 | 36,762,039                                   | 6,712,877                      | 430,103                        | 103,490                          | 87,843                               | 380,916             | 74,262,561                |
| Additions   | 4,160                              | -                    | 348,318                     | -                            | 3,450,147                  | 12,123,970                                   | 259,077                        | 32,592                         | 475,279                          | 32,402                               | 123,927             | 16,849,872                |
| Disposals - note 13.3   |                                    |                      | ·····                       |                              |                            |  |                                |                                |                                  |                                      | ·                   |                           |
| Cost  | -                                  | -                    |                             | -                            | -                          | -  | -                              | -                              | (2,728)                          | (185)                                | (11,156)            | (14,069)                  |
| Accumulated depreciation  | -                                  | -                    | -                           | -                            | -                          | -  | -                              | -                              | 2,719                            | 185                                  | 10,909              | 13,813                    |
|   | -                                  | -                    | -                           | -                            | -                          | -  | -                              | -                              | (9)                              | -                                    | (247)               | (256)                     |
| Depreciation charge for the year - note 13.4<br>Impairment charge - note 13.5 | -                                  | (1,277)              | (280,000)                   | (25,212)                     | (3,624,338)                | (6,979,884) (160,000)                        | (743,267)                      | (63,023)                       | (127,471)                        | (22,455)                             | (134,166)           | (12,001,093)<br>(160,000) |
| Net book amount   | 1,637,720                          | 61,280               | 7,136,476                   | 539.469                      | - 20,282,146               | 41,746,125                                   | 6,228,687                      | 399.672                        | 451,289                          | 97,790                               | 370,430             | 78,951,084                |
|   | 1,037,720                          | 01,200               | 7,130,470                   | 559,409                      | 20,202,140                 | 41,740,123                                   | 0,220,007                      | 399,072                        | 431,209                          | 91,190                               | 370,430             | 70,931,004                |
| As at December 31, 2013<br>Cost   | 1,637,720                          | 90,026               | 11,303,488                  | 1,008,671                    | 112.925.682                | 157.798.812                                  | 11,305,616                     | 1.045.360                      | 1,131,464                        | 507.899                              | 1,777,814           | 300,532,552               |
| Accumulated depreciation and impairment                                       | 1,007,720                          | (28,746)             | (4,167,012)                 | (469,202)                    | (92,643,536)               | (116,052,687)                                | (5,076,929)                    | (645,688)                      | (680,175)                        | (410,109)                            | (1,407,384)         | (221,581,468)             |
| Net book amount   | 1,637,720                          | 61,280               | 7,136,476                   | 539,469                      | 20,282,146                 | 41,746,125                                   | 6,228,687                      | 399,672                        | 451,289                          | 97,790                               | 370,430             | 78,951,084                |
| Annual rate of depreciation (%)   |                                    | 1 to 3.3             | 2.5                         | 2.5                          | 7                          | 10   | 6.67 to 8.33                   | 10                             | 33.33                            | 10                                   | 20                  |                           |

**13.2** As explained in note 1, the property and rights vesting in the operating assets, as at January 01, 1996, were transferred to the Company from Pakistan Telecommunication Corporation, under the Pakistan Telecommunication (Re-organization) Act, 1996. However, the title to certain freehold land properties, were not formally transferred in the name of the Company in the land revenue records. The Company initiated the process of transfer of title to freehold land, in its own name, in previous years, which is still ongoing and shall be completed in due course of time.

# 13.3 Disposals of property, plant and equipment:

|                            | Cost<br>Rs'000 | Accumulated<br>depreciation<br>Rs'000 | Net book<br>amount<br>Rs'000 | Sale<br>proceeds<br>Rs'000 | Mode of disposal | Particulars of<br>purchaser |
|----------------------------|----------------|---------------------------------------|------------------------------|----------------------------|------------------|-----------------------------|
| Vehicles                   | 11,156         | (10,909)                              | 247                          | 5,654                      | Auction          | Various buyers              |
| Aggregate of others having |                |                                       |                              |                            |                  |                             |
| net book amounts not       |                |                                       |                              |                            |                  |                             |
| exceeding Rs 50,000        | 2,913          | (2,904)                               | 9                            | 150                        |                  |                             |
|                            | 14,069         | (13,813)                              | 256                          | 5,804                      |                  |                             |

**13.4** The depreciation charge for the year / period has been allocated as follows:

|                                     |    | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000 |
|-------------------------------------|----|---|---|
| Cost of services                    | 28 | 11,757,873                                    | 5,708,287   |
| Administrative and general expenses | 29 | 182,415                                       | 90,307  |
| Selling and marketing expenses      | 30 | 60,805  | 30,102  |
|                                     |    | 12,001,093                                    | 5,828,696   |

**13.5** The carrying amount of certain items of apparatus, plant and equipment have been reduced to their recoverable amount through recognition of an impairment loss of Rs 160,000 thousand (December 31, 2012: Rs 86,786 thousand). This loss has been included in 'cost of services' in the statement of profit and loss. The impairment charge arose due to malfunctioning of various asset items in apparatus, plant and equipment.

|                                | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|--------------------------------|---------------------------------|---------------------------------|
| 13.6 Capital work in progress  |                                 |                                 |
| Buildings                      | 523,146                         | 651,325                         |
| Lines and wires                | 6,381,077                       | 5,349,871                       |
| Apparatus, plant and equipment | 638,317                         | 3,974,680                       |
| Advances to suppliers          | 599,851                         | 331,333                         |
| Others                         | 125,774                         | 471,384                         |
|                                | 8,268,165                       | 10,778,593                      |

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|                       |         |  |      |                       | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|-----------------------|---------|--|------|-----------------------|---------------------------------|---------------------------------|
|                       | 13.7    | Movement during the year / period              |      |                       |                                 |                                 |
|                       |         | Balance at beginning of the year / period      |      |                       | 10,778,593                      | 9,781,287                       |
|                       |         | Additions during the year / period             |      |                       | 17,486,470                      | 5,430,483                       |
|                       |         | Transfers during the year / period             |      |                       | (19,996,898)                    | (4,433,177)                     |
|                       |         | Balance at end of the year / period            |      |                       | 8,268,165                       | 10,778,593                      |
|                       | 13.8    | Capital work in progress includes an amount of |      | (December 31, 2012    | 2: Rs 478,978 thou              | sand), in respec                |
|                       |         | of direct overheads relating to development o  |      | Licenses and spectrum | Computer<br>Software            | Total                           |
|                       |         |  | Note | Rs '000               | Rs '000                         | Rs '000                         |
| 14. Intangible assets | As at   | July 01, 2012                                  |      |                       |                                 |                                 |
|                       | Cost    |  |      | 4,015,397             | 632,630                         | 4,648,027                       |
|                       | Accun   | nulated amortization                           |      | (1,650,511)           | (197,857)                       | (1,848,368)                     |
|                       | Net bo  | pok amount                                     |      | 2,364,886             | 434,773                         | 2,799,659                       |
|                       | Period  | d ended December 31, 2012                      |      |                       |                                 |                                 |
|                       | Openi   | ng net book amount                             |      | 2,364,886             | 434,773                         | 2,799,659                       |
|                       | Additio | ons  |      | 15,910                | _                               | 15,910                          |
|                       | Amort   | ization charge for the period                  |      | (100,929)             | (36,058)                        | (136,987)                       |
|                       | Net bo  | pok amount                                     |      | 2,279,867             | 398,715                         | 2,678,582                       |
|                       | As at   | January 01, 2013                               |      |                       |                                 |                                 |
|                       | Cost    |  |      | 4,031,307             | 632,630                         | 4,663,937                       |
|                       | Accun   | nulated amortization                           |      | (1,751,440)           | (233,915)                       | (1,985,355)                     |
|                       | Net bo  | pok amount                                     | 14.1 | 2,279,867             | 398,715                         | 2,678,582                       |
|                       | Year e  | ended December 31, 2013                        |      |                       |                                 |                                 |
|                       | Openi   | ng net book amount                             |      | 2,279,867             | 398,715                         | 2,678,582                       |
|                       | Additio | ons  |      | 2,500,000             | 318,746                         | 2,818,746                       |
|                       | Amort   | ization charge for the year                    | 28   | (273,375)             | (66,781)                        | (340,156)                       |
|                       | Net bo  | pok amount                                     |      | 4,506,492             | 650,680                         | 5,157,172                       |
|                       | As at   | December 31, 2013                              |      |                       |                                 |                                 |
|                       | Cost    |  |      | 6,531,307             | 951,376                         | 7,482,683                       |
|                       | Accun   | nulated amortization                           |      | (2,024,815)           | (300,696)                       | (2,325,511)                     |
|                       | Net bo  | pok amount                                     | 14.1 | 4,506,492             | 650,680                         | 5,157,172                       |

|   | Note                            | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|---|---------------------------------|---------------------------------|---------------------------------|
| 14.1 Breakup of net book amounts as at ye | ar / period end is as follows : |                                 |                                 |
| Licenses and spectrum                     |                                 |                                 |                                 |
| Telecom                                   | 14.2                            | 69,814                          | 79,787                          |
| WLL spectrum                              | 14.2                            | 4,348,443                       | 2,103,199                       |
| WLL and LDI License                       | 14.3                            | 79,220                          | 84,683                          |
| IPTV                                      | 14.4                            | 9,015                           | 12,198                          |
|   |                                 | 4,506,492                       | 2,279,867                       |
| Computer software                         | 14.5                            |                                 |                                 |
| Bill printing software                    |                                 | 273                             | 1,913                           |
| Billing and automation of broadban        | b                               | 86,240                          | 13,052                          |
| HP OSS                                    |                                 | 21,689                          | 28,539                          |
| BnCC software                             |                                 | 6,814                           | -                               |
| Caller details record collector syste     | n                               | 7,468                           | -                               |
| BnCC Oracle system                        |                                 | 198,179                         | -                               |
| Customer Relationship Managemer           | it (CRM)                        | 120,223                         | -                               |
| SAP - Enterprise Resource Planning        | ı (ERP) system                  | 209,794                         | 355,211                         |
|   |                                 | 650,680                         | 398,715                         |
|   |                                 | 5,157,172                       | 2,678,582                       |

14.2 The Pakistan Telecommunication Authority (PTA) has issued a license to the Company, to provide telecommunication services in Pakistan, for a period of 25 years, commencing January 01,1996, at an agreed license fee of Rs 249,344 thousand. During the year ended June 30, 2005, PTA modified the previously issued license to provide telecommunication services to include a spectrum license at an agreed license fee of Rs 3,646,884 thousand. This license allows the Company to provide Wireless Local Loop (WLL) services in Pakistan, over a period of 20 years, commencing October 2004. The cost of the license is being amortized on a straight line basis over the period of the license.

The Company has acquired exclusive right to use 1900 MHz spectrum in nine telecom regions from Telecard Limited in September 2013 under commercial arrangement to provide Wireless Local Loop (WLL) services in Pakistan for a consideration of Rs 2,500,000 thousand. The agreement embodying said commercial arrangement is subject to fulfilment of certain conditions. The cost is being amortized on a straight line basis over a period of 11 years.

**14.3** PTA has issued a license under section 5 of the Azad Jammu and Kashmir Council Adaptation of Pakistan Telecommunication (Re-organization) Act, 1996, the Northern Areas Telecommunication (Re-organization) Act, 2005 and the Northern Areas

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Telecommunication (Re-organization) (Adaptation and Enforcement) Order 2006, to the Company to establish, maintain and operate a telecommunication system in Azad Jammu and Kashmir and Gilgit-Baltistan, for a period of 20 years, commencing May 28, 2008, at an agreed license fee of Rs 109,270 thousand. The cost of the license is being amortized, on a straight line basis, over the period of the license.

- **14.4** IPTV license has been renewed by Pakistan Electronic Media Regulatory Authority during the period effective from November 02, 2011, at an agreed license fee of Rs 15,910 thousand. The cost of the license is being amortized, on a straight line basis, over a period of 5 years.
- **14.5** Cost of computer software except for SAP-ERP is being amortized, on a straight line basis, over a period of 5 years. Cost of SAP Enterprise Resource Planning (ERP) system is being amortized, on a straight line basis, over a period of 10 years.

|                           |   | Note | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|---------------------------|---|------|---------------------------------|---------------------------------|
| 15. Long term investments | Investments in subsidiaries and associate                         | 15.1 | 7,707,396                       | 7,707,396                       |
|                           | Other investments   | 15.2 | 83,900                          | 83,900                          |
|                           |   |      | 7,791,296                       | 7,791,296                       |
|                           | 15.1 Investments in subsidiaries and associate - at cost (unquote | ed)  |                                 |                                 |
|                           | Wholly owned subsidiaries   |      |                                 |                                 |
|                           | Pak Telecom Mobile Limited - Islamabad, Pakistan                  |      |                                 |                                 |
|                           | 650,000,000 (December 31, 2012: 650,000,000)                      |      |                                 |                                 |
|                           | ordinary shares of Rs 10 each                                     |      |                                 |                                 |
|                           | Shares held 100% (December 31, 2012: 100%)                        |      | 6,500,000                       | 6,500,000                       |
|                           | U Microfinance Bank Limited - Islamabad, Pakistan                 |      |                                 |                                 |
|                           | 118,571,429 (December 31, 2012: 118,571,429)                      |      |                                 |                                 |
|                           | ordinary shares of Rs 10 each                                     |      |                                 |                                 |
|                           | Shares held 100% (December 31, 2012: 100%)                        |      | 1,183,857                       | 1,183,857                       |
|                           |   |      | 7,683,857                       | 7,683,857                       |
|                           | Associate   |      |                                 |                                 |
|                           | TF Pipes Limited - Islamabad, Pakistan                            |      |                                 |                                 |
|                           | 1,658,520 (December 31, 2012: 1,658,520)                          |      |                                 |                                 |
|                           | ordinary shares of Rs 10 each                                     |      |                                 |                                 |
|                           | Shares held 40% (December 31, 2012: 40%)                          |      | 23,539                          | 23,539                          |
|                           |   |      | 7,707,396                       | 7,707,396                       |

All subsidiaries and associated companies are incorporated in Pakistan

|  |  | Note         | December 31,<br>2013<br>Rs '000                                      | December 31<br>2012<br>Rs '000                     |
|--|--|--------------|--|--|
|  | 15.2 Other investments   |              |  |  |
|  | Available for sale investments - unquoted  |              |  |  |
|  | Thuraya Satellite Telecommunication Company - Dubai, UAE   | E            |  |  |
|  | 3,670,000 (December 31, 2012: 3,670,000)   |              |  |  |
|  | ordinary shares of 1 Dirham each   |              | 63,900   | 63,900   |
|  | Alcatel - Lucent Pakistan Limited - Islamabad, Pakistan  |              |  |  |
|  | 2,000,000 (December 31, 2012: 2,000,000)   |              |  |  |
|  | ordinary shares of Rs 10 each  |              | 20,000   | 20,000   |
|  |  |              | 83,900   | 83,90  |
| Long term loans and advances - considered good | Loans to PTML - unsecured  | 16.1         | 8,500,000  | 11,000,00  |
|  |  |              |  | ,000,00  |
|  | Loans to employees - secured   |              | 550,234  | 542,16   |
|  | Loans to employees - secured<br>Imputed interest   |              |  |  |
|  |  | 16.2         | 550,234  | 542,16   |
|  |  | 16.2<br>16.3 | 550,234<br>(125,159)   | 542,16   |
|  | Imputed interest   |              | 550,234<br>(125,159)<br>425,075                                      | 542,16<br>542,16<br>3,026,77                       |
|  | Imputed interest<br>Advances to suppliers against turnkey contracts  |              | 550,234<br>(125,159)<br>425,075<br>3,460,862                         | 542,16<br>542,16<br>3,026,77<br>17,60              |
|  | Imputed interest<br>Advances to suppliers against turnkey contracts  |              | 550,234<br>(125,159)<br>425,075<br>3,460,862<br>26,302               |  |
|  | Imputed interest<br>Advances to suppliers against turnkey contracts<br>Others  |              | 550,234<br>(125,159)<br>425,075<br>3,460,862<br>26,302<br>12,412,239 | 542,16<br>542,16<br>3,026,77<br>17,60<br>14,586,54 |
|  | Imputed interest         Advances to suppliers against turnkey contracts         Others         Current portion shown under current assets | 16.3         | 550,234<br>(125,159)<br>425,075<br>3,460,862<br>26,302               | 542,16<br>542,16<br>3,026,77<br>17,60              |

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| following terms:              |                      |                      |                       |                       |
|-------------------------------|----------------------|----------------------|-----------------------|-----------------------|
|                               | First loan           | Second loan          | Third loan            | Fourth loan           |
| Disbursement date             | November 15, 2008    | November 04, 2009    | May 18, 2010          | July 05, 2010         |
| Loan (Rs '000)                | 3,000,000            | 2,000,000            | 2,000,000             | 4,000,000             |
| Mark-up Rate                  | 3 months Kibor       | 3 months Kibor       | 3 months Kibor        | 3 months Kibor        |
|                               | plus 82 basis points | plus 82 basis points | plus 180 basis points | plus 180 basis points |
| Grace Period                  | 4 years              | 4 years              | 3 years               | 3 years               |
| Repayment method              | Eight equal          | Eight equal          | Eight equal           | Eight equal           |
|                               | quarterly            | quarterly            | quarterly             | quarterly             |
|                               | installments         | installments         | installments          | installments          |
| Due date of first installment | February 15, 2013    | February 04, 2014    | August 18, 2013       | October 02, 2013      |

16.1 These represent various unsecured loans given to PTML under subordinated debt agreements, from 2008 to 2010, on the

The maximum amount of the loan to PTML, outstanding at any time since the date of the previous statement of financial position, was Rs 11,000,000 thousand (December 31, 2012: Rs 11,000,000 thousand).

16.2 These loans and advances are for house building and purchase of motor cars, motor cycles and bicycles. Loans to executive employees of the Company carry interest at the rate of 12% per annum (December 31, 2012: 14% per annum), whereas, loans to employees other than executive employees are interest free. These loans are recoverable in equal monthly installments spread over a period of 5 to 10 years and are secured against retirement benefits of the employees.

This balance also includes a sum of Rs 1,014 thousand (December 31, 2012: Rs 1,542 thousand), due from employees against purchase of vehicles from the Company, recoverable in monthly installments spread over a period of 1 to 2 years.

#### 16.2.1 Reconciliation of carrying amounts of loans to executives and other employees:

|                 | As at January 01,<br>2013<br>Rs '000 | Disbursements<br>Rs '000 | Repayments<br>Rs '000 | As at December 31,<br>2013<br>Rs '000 |
|-----------------|--------------------------------------|--------------------------|-----------------------|---------------------------------------|
|                 | 110 000                              | 10 000                   | 110 000               | 10 000                                |
| Executives      | 4,123                                | -                        | (1,701)               | 2,422                                 |
| Other employees | 538,043                              | 142,339                  | (132,570)             | 547,812                               |
|                 | 542,166                              | 142,339                  | (134,271)             | 550,234                               |
|                 | As at July 01,<br>2012<br>Rs '000    | Disbursements<br>Rs '000 | Repayments<br>Rs '000 | As at December 31,<br>2012<br>Rs '000 |
|                 | 110 000                              | 10 000                   | 110 000               | 10 000                                |
| Executives      | 6,224                                | -                        | (2,101)               | 4,123                                 |
| Other employees | 717,479                              | 8,194                    | (187,630)             | 538,043                               |
|                 | 723,703                              | 8,194                    | (189,731)             | 542,166                               |

|                                 |      |   | Year ended<br>December 31,<br>2013<br>Rs '000                    | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000 |
|---------------------------------|------|---|--|---|
|                                 |      | Maximum amount of loan to executives and other employees outstanding                                |  |   |
|                                 |      | at any time during the year / period  |  |   |
|                                 |      | Executives  | 4,123  | 6,224   |
|                                 |      | Other employees   | 684,186  | 706,122   |
|                                 |      | This includes an advance of Rs 18,029 thousand (December 31, 2012: Rs 18,029 thousar related party. | nd) given to Teleco<br>December 31,<br>2013<br>Rs '000           | om Foundation, a<br>December 31,<br>2012<br>Rs '000           |
| 17. Investment in finance lease |      | Gross investment in finance lease   | 65,360   |   |
|                                 |      | Unearned finance income   | (13,652)   |   |
|                                 |      | Net investment in finance lease   | 51,708   |   |
|                                 |      | Current portion shown under current assets  | (12,927)   | -   |
|                                 |      |   | 38,781   | -   |
|                                 | 17.1 | Details of investment in finance lease  |  |   |
|                                 |      | Not later than<br>1 year<br>Rs '000   | Later than<br>1 year and<br>not later than<br>5 years<br>Rs '000 | Total<br>Rs '000  |

|                                   | 1 year<br>Rs '000 | 5 years<br>Rs '000 | Total<br>Rs '000 |
|-----------------------------------|-------------------|--------------------|------------------|
| Gross investment in finance lease | 16,340            | 49,020             | 65,360           |
| Unearned finance income           | (3,413)           | (10,239)           | (13,652)         |
| Net investment in finance lease   | 12,927            | 38,781             | 51,708           |

This represents motor cycles leased out to employees of the Company. The cost will be recoverd in 48 equal monthly installments.

|     |                                |                                | Note | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|-----|--------------------------------|--------------------------------|------|---------------------------------|---------------------------------|
| 18. | Stores, spares and loose tools | Stores, spares and loose tools |      | 4,932,945                       | 3,721,177                       |
|     |                                | Provision for obsolescence     | 18.1 | (1,257,631)                     | (786,334)                       |
|     |                                |                                |      | 3,675,314                       | 2,934,843                       |

# FOR THE YEAR ENDED DECEMBER 31, 2013

|                             |      |   | Note | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|-----------------------------|------|---|------|---------------------------------|---------------------------------|
|                             | 18.1 | Provision for obsolescence                                    |      |                                 |                                 |
|                             |      | Balance at beginning of the year / period                     |      | 786,334                         | 622,706                         |
|                             |      | Provision during the year / period                            | 28   | 478,397                         | 163,628                         |
|                             |      |   |      | 1,264,731                       | 786,334                         |
|                             |      | Write off against provision                                   |      | (7,100)                         | -                               |
|                             |      | Balance at end of the year / period                           |      | 1,257,631                       | 786,334                         |
| 19. Trade debts - unsecured |      | Domestic  |      |                                 |                                 |
|                             |      | Considered good   | 19.1 | 12,684,285                      | 11,162,235                      |
|                             |      | Considered doubtful   |      | 7,955,955                       | 8,631,156                       |
|                             |      |   |      | 20,640,240                      | 19,793,391                      |
|                             |      | International   |      |                                 |                                 |
|                             |      | Considered good   | 19.2 | 5,912,016                       | 4,240,018                       |
|                             |      | Considered doubtful   |      | 108,936                         | 40,091                          |
|                             |      |   |      | 6,020,952                       | 4,280,109                       |
|                             |      |   |      | 26,661,192                      | 24,073,500                      |
|                             |      | Provision for doubtful debts                                  | 19.3 | (8,064,891)                     | (8,671,247)                     |
|                             |      |   |      | 18,596,301                      | 15,402,253                      |
|                             | 19.1 | These include amounts due from the following related parties: |      |                                 |                                 |
|                             |      | Pak Telecom Mobile Limited                                    |      | 1,287,800                       | 1,159,863                       |
|                             |      | The Government of Pakistan and its related entities           |      | 1,649,032                       | 1,424,117                       |
|                             |      |   |      | 2,936,832                       | 2,583,980                       |
|                             | 19.2 | These include amounts due from the following related parties: |      |                                 |                                 |
|                             |      | Etisalat - UAE  |      | 2,518                           | -                               |
|                             |      | Etisalat - Afghanistan  |      | 57,160                          | -                               |
|                             |      | Etihad Etisalat Company                                       |      | -                               | 96,004                          |
|                             |      | The Government of Pakistan and its related entities           |      | 119,116                         | -                               |
|                             |      |   |      | 178,794                         | 96,004                          |

These amounts are interest free and are accrued in the normal course of business.

|     |                                      |   | Note | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|-----|--------------------------------------|---|------|---------------------------------|---------------------------------|
|     | 1                                    | 9.3 Provision for doubtful debts                |      |                                 |                                 |
|     |                                      | Balance at beginning of the year / period       |      | 8,671,247                       | 9,656,235                       |
|     |                                      | Provision for the year / period                 | 29   | 1,992,362                       | 916,287                         |
|     |                                      |   |      | 10,663,609                      | 10,572,522                      |
|     |                                      | Write off against provision                     |      | (2,598,718)                     | (1,901,275)                     |
|     |                                      | Balance at end of the year / period             |      | 8,064,891                       | 8,671,247                       |
| 20. | Loans and advances - considered good | Current portion of long term loans to PTML      | 16   | 5,500,000                       | 2,500,000                       |
|     |                                      | Current portion of long term loans to employees | 16   | 128,219                         | 100,523                         |
|     |                                      | Advances to suppliers and contractors           | 20.1 | 913,633                         | 809,292                         |
|     |                                      |   |      | 6,541,852                       | 3,409,815                       |

**20.1** These include Rs 18,718 thousand (December 31, 2012: Rs 6,841 thousand) to TF Pipes Limited , a related party.

|     |                                  |      |  | Note | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|-----|----------------------------------|------|--|------|---------------------------------|---------------------------------|
| 21. | Accrued interest                 |      | Return on bank deposits  |      | 431,734                         | 286,287                         |
|     |                                  |      | Mark up on long term loans   | 21.1 | 167,456                         | 209,044                         |
|     |                                  |      | Interest receivable on loans to employees - secured                  |      | 67,834                          | 64,059                          |
|     |                                  |      |  |      | 667,024                         | 559,390                         |
|     |                                  | 21.1 | This represents mark up on loans to PTML, as indicated in note 16.1. |      |                                 |                                 |
| 22. | Recoverable from tax authorities |      |  |      |                                 |                                 |
|     |                                  |      | Income tax   | 22.1 | 12,773,113                      | 14,571,301                      |
|     |                                  |      | Federal Excise Duty  |      | 3,279,487                       | 3,279,487                       |
|     |                                  |      |  |      | 16,052,600                      | 17,850,788                      |
|     |                                  |      | Provision for doubtful amount  |      | (466,176)                       | (466,176)                       |
|     |                                  |      |  |      | 15,586,424                      | 17,384,612                      |

## FOR THE YEAR ENDED DECEMBER 31, 2013

|   | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|---|---------------------------------|---------------------------------|
| 22.1 Movement in income tax recoverable   |                                 |                                 |
| Balance at beginning of the year / period | 14,571,301                      | 14,430,550                      |
| Current tax charge for the year / period  | (4,479,583)                     | (187,196)                       |
| Income tax paid during the year / period  | 2,681,395                       | 327,947                         |
| Balance at end of the year / period       | 12,773,113                      | 14,571,301                      |

#### 23. Receivable from the Government of Pakistan - considered good

This represents the balance amount receivable from the Government of Pakistan, on account of its agreed share in the Voluntary Separation Scheme, offered to the Company's employees during the year ended June 30, 2008.

|                                       |   | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|---------------------------------------|---|---------------------------------|---------------------------------|
| 24. Prepayments and other receivables | Prepayments   |                                 |                                 |
|                                       | - Pakistan Telecommunication Authority, a related party | 11,415                          | 151,132                         |
|                                       | - Prepaid rent and others                               | 176,647                         | 160,525                         |
|                                       |   | 188,062                         | 311,657                         |
|                                       | Other receivables - considered good                     |                                 |                                 |
|                                       | Due from related parties:                               |                                 |                                 |
|                                       | - PTML- against SAP system                              | 332,017                         | 2,537                           |
|                                       | - Etisalat - UAE against secondment of employees        | 75,876                          | 68,627                          |
|                                       | - Pakistan Telecommunication Employees Trust            | 118,209                         | 108,816                         |
|                                       | - PTCL Employees' GPF Trust                             | 107,349                         | 69,851                          |
|                                       | - Universal Services Fund                               | -                               | 240,000                         |
|                                       | Others  | 88,603                          | 83,927                          |
|                                       |   | 722,054                         | 573,758                         |
|                                       |   | 910,116                         | 885,415                         |
|                                       | Considered doubtful                                     | 326,166                         | 326,166                         |
|                                       | Provision for doubtful receivables                      | (326,166)                       | (326,166)                       |
|                                       |   | -                               | -                               |
|                                       |   | 910,116                         | 885,415                         |

|     |                        |                                |      | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|-----|------------------------|--------------------------------|------|---------------------------------|---------------------------------|
| 25. | Short term investments | Term deposits                  |      |                                 |                                 |
|     |                        | - maturity upto 3 months       | 25.1 | 21,030,037                      | 8,242,117                       |
|     |                        | Available for sale investments |      |                                 |                                 |
|     |                        | - units of mutual funds        | 25.2 | 1,375,632                       | 655,341                         |
|     |                        |                                |      | 22,405,669                      | 8,897,458                       |

25.1 Term deposits

|                           | Maturity<br>Upto  | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|---------------------------|-------------------|---------------------------------|---------------------------------|
| NIB Bank Limited          | March 19, 2014    | 1,021,765                       | -                               |
| NIB Bank Limited          | March 18, 2014    | 1,021,765                       | _                               |
| National Bank of Pakistan | March 18, 2014    | 2,200,000                       | -                               |
| Bank Alfalah Limited      | March 18, 2013    | 2,091,101                       | -                               |
| Askari Bank Limited       | March 06, 2014    | 1,500,000                       | _                               |
| Bank Alfalah Limited      | March 03, 2014    | 1,000,000                       | -                               |
| Bank Alfalah Limited      | March 03, 2014    | 1,000,000                       | -                               |
| Bank Alfalah Limited      | March 03, 2014    | 1,250,615                       | _                               |
| Sindh Bank Limited        | February 11, 2014 | 2,000,000                       | -                               |
| Soneri Bank Limited       | February 11, 2014 | 500,000                         | -                               |
| NIB Bank Limited          | February 11, 2014 | 1,000,000                       | _                               |
| Askari Bank Limited       | February 11, 2014 | 1,500,000                       | -                               |
| Askari Bank Limited       | January 10, 2014  | 2,944,791                       | -                               |
| NIB Bank Limited          | January 04, 2014  | 1,000,000                       | -                               |
| JS Bank Limited           | January 04, 2014  | 1,000,000                       | -                               |
| Askari Bank Limited       | January 10, 2013  | -                               | 2,714,842                       |
| Bank of Punjab            | February 05, 2013 | -                               | 2,027,275                       |
| National Bank of Pakistan | March 01, 2013    | -                               | 2,000,000                       |
| Habib Bank Limited        | March 01, 2013    | -                               | 1,500,000                       |
|                           |                   | 21,030,037                      | 8,242,117                       |

## FOR THE YEAR ENDED DECEMBER 31, 2013

|   | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|---|---------------------------------|---------------------------------|
| 25.2 Available for sale investments             |                                 |                                 |
| 25.2.1 Units of mutual funds                    |                                 |                                 |
| Units of open-end mutual funds:                 |                                 |                                 |
| Atlas Money Market Fund                         |                                 |                                 |
| 325,735 (December 31, 2012: 300,487) units      | 163,764                         | 151,761                         |
| IGI Money Market Fund                           |                                 |                                 |
| 1,632,293 (December 31, 2012: 1,508,110 ) units | 164,112                         | 151,758                         |
| JS Cash Fund                                    |                                 |                                 |
| 1,593,257 (December 31, 2012: 1,481,055 ) units | 162,958                         | 151,305                         |
| Askari Sovereign Cash Fund                      |                                 |                                 |
| 1,066,287 (December 31, 2012: NIL ) units       | 107,481                         | -                               |
| ABL Cash Fund                                   |                                 |                                 |
| 10,754,789 (December 31, 2012: NIL ) units      | 107,631                         | -                               |
| NAFA Money Market Fund                          |                                 |                                 |
| 20,966,003 (December 31, 2012: NIL) units       | 209,907                         | -                               |
| MCB Cash Management Optimizer                   |                                 |                                 |
| 1,439,193 (December 31, 2012: NIL ) units       | 143,993                         | -                               |
| KASB Cash Fund                                  |                                 |                                 |
| 1,047,760 (December 31, 2012: NIL ) units       | 107,159                         | -                               |
| HBL Money Market Fund                           |                                 |                                 |
| 1,055,987 (December 31, 2012: NIL ) units       | 106,717                         | -                               |
| Faisal Money Market Fund                        |                                 |                                 |
| 1,001,864 (December 31, 2012: NIL ) units       | 101,910                         | -                               |
| Pakistan Cash Management Fund                   |                                 |                                 |
| NIL (December 31, 2012: 2,659,448) units        | -                               | 133,335                         |
| NAFA Government Securities Liquid Fund          |                                 |                                 |
| NIL (December 31, 2012: 6,682,486) units        | -                               | 67,182                          |
|   | 1,375,632                       | 655,341                         |

|                            |   | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|----------------------------|---|---------------------------------|---------------------------------|
|                            | 25.2.2 Movement in available for sale investments during the year / period: |                                 |                                 |
|                            | Balance at beginning of the year / period                                   | 655,341                         | 317,893                         |
|                            | Additions during the year / period  | 834,825                         | 450,000                         |
|                            | Disposals during the year / period  |                                 |                                 |
|                            | Cost  | (152,530)                       | (101,364)                       |
|                            | Gain on disposal of available for sale investments transferred from         |                                 |                                 |
|                            | other comprehensive income to other income                                  | (49,295)                        | (28,087)                        |
|                            |   | (201,825)                       | (129,451)                       |
|                            | Unrealized gain transferred to other comprehensive income                   | 87,291                          | 16,899                          |
|                            | Balance at end of the year / period   | 1,375,632                       | 655,341                         |
| 26. Cash and bank balances | Cash in hand  | 1,665                           | 1,661                           |
|                            | Balances with banks:  |                                 |                                 |
|                            | Deposit accounts - note 26.1  | 3,618,546                       | 3,897,824                       |
|                            | Current accounts  |                                 |                                 |
|                            | Local currency  | 326,239                         | 334,747                         |
|                            | Foreign currency (USD 3,922 thousand  |                                 |                                 |
|                            | (December 31, 2012:USD 8,420 thousand))                                     | 411,811                         | 815,857                         |
|                            |   | 738,050                         | 1,150,604                       |
|                            |   | 4,358,261                       | 5,050,089                       |

26.1 The balances in deposit accounts, carry mark-up ranging between 5% and 10.25% (December 31, 2012: 5% to 11.65%) per annum.

**26.2** Deposit accounts include Rs 152,724 thousand (December 31, 2012: Rs 156,768 thousand) under lien of bank, against letters of guarantees and letters of credits issued on behalf of the Company.

FOR THE YEAR ENDED DECEMBER 31, 2013

|             |               | Note | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000 |
|-------------|---------------|------|---|---|
| 27. Revenue | Domestic      | 27.1 | 61,637,908                                    | 28,283,433  |
|             | International | 27.2 | 19,700,681                                    | 8,855,756   |
|             |               |      | 81,338,589                                    | 37,139,189  |
|             | Discount      |      | (277,234)                                     | (105,961)   |
|             |               |      | 81,061,355                                    | 37,033,228  |

27.1 Revenue is exclusive of Federal Excise Duty of Rs 5,913,103 thousand (December 31, 2012: Rs 2,651,720 thousand).

**27.2** International revenue represents revenue from foreign network operators, for calls that originate outside Pakistan, and has been shown net of interconnect costs relating to other operators and Access Promotion Charges, aggregating to Rs 8,738,931 thousand (December 31, 2012: Rs 4,563,663 thousand).

|        |                  |  | Note | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000 |
|--------|------------------|--|------|---|---|
| 28.    | Cost of services | Salaries, allowances and other benefits                          | 28.1 | 12,248,767                                    | 6,336,896   |
|        |                  | Call centre charges  |      | 626,904                                       | 292,408   |
|        |                  | Interconnect costs   |      | 2,400,345                                     | 1,125,738   |
|        |                  | Foreign operators costs and satellite charges                    |      | 10,698,852                                    | 4,965,262   |
|        |                  | Fuel and power   |      | 4,985,357                                     | 2,196,844   |
|        |                  | Communication  |      | 17,535  | 5,590   |
|        |                  | Stores, spares and loose tools consumed                          |      | 4,392,251                                     | 1,429,902   |
|        |                  | Provision for obsolete stores, spares and loose tools            | 18.1 | 478,397                                       | 163,628   |
|        |                  | Rent, rates and taxes  |      | 1,320,963                                     | 575,896   |
|        |                  | Repairs and maintenance  |      | 2,983,065                                     | 1,256,516   |
| •••••• |                  | Printing and stationery  |      | 344,766                                       | 144,589   |
|        |                  | Travelling and conveyance  |      | 14,349  | 5,600   |
|        |                  | Depreciation on property, plant and equipment                    | 13.4 | 11,757,873                                    | 5,708,287   |
| •••••• |                  | Amortization of intangible assets                                | 14   | 340,156                                       | 136,987   |
|        |                  | Impairment on property, plant and equipment                      | 13.5 | 160,000                                       | 86,786  |
|        |                  | Annual license fee to Pakistan Telecommunication Authority (PTA) |      | 304,372                                       | 121,399   |
|        |                  |  |      | 53,073,952                                    | 24,552,328  |

28.1 This includes Rs 3,764,188 thousand (December 31, 2012: Rs 1,686,293 thousand) in respect of employees' retirement benefits.

|   |   |      | Year ended<br>December 31,<br>2013 | Six months<br>period ended<br>December 31,<br>2012 |
|---|---|------|------------------------------------|--|
|   |   | Note | Rs '000                            | Rs '000  |
| 29. Administrative and general expenses | Salaries, allowances and other benefits       | 29.1 | 1,248,027                          | 634,786  |
|   | Call centre charges                           |      | 94,036                             | 43,861   |
|   | Fuel and power                                |      | 375,229                            | 165,348  |
|   | Rent, rates and taxes                         |      | 325,263                            | 109,721  |
|   | Repairs and maintenance                       |      | 17,453                             | 7,351  |
|   | Printing and stationery                       |      | 5,323                              | 2,232  |
|   | Travelling and conveyance                     |      | 114,788                            | 44,802   |
|   | Technical services assistance fee             | 29.2 | 2,639,159                          | 1,190,425  |
|   | Legal and professional charges                |      | 464,419                            | 87,663   |
|   | Auditors' remuneration                        | 29.3 | 8,165                              | 7,235  |
|   | Depreciation on property, plant and equipment | 13.4 | 182,415                            | 90,307   |
|   | Research and development fund                 | 29.4 | 296,975                            | 151,221  |
|   | Provision against doubtful debts              | 19.3 | 1,992,362                          | 916,287  |
|   | Postage and courier services                  |      | 272,700                            | 114,465  |
|   | Other expenses                                |      | 1,080,230                          | 619,017  |
|   |   |      | 9,116,544                          | 4,184,721  |

**29.1** This includes Rs 384,562 thousand (December 31, 2012: Rs 172,278 thousand) in respect of employees' retirement benefits.

# 29.2 This represents the Company's share of the amount payable to Etisalat - UAE, a related party, under an agreement for technical services, at the rate of 3.5%, of the PTCL group's consolidated revenue.

|   | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000 |
|---|---|---|
| 29.3 Auditors' remuneration                   |   |   |
| Statutory audit, including half yearly review | 6,000   | 4,500   |
| Tax services                                  | 1,665   | 2,235   |
| Out of pocket expenses                        | 500   | 500   |
|   | 8,165   | 7,235   |

**29.4** This represents the Company's contribution to the National Information Communication Technology, Research and Development Fund (National ICT R&D Fund), at the rate of 0.5% (December 31, 2012: 0.5%) of its gross revenue less inter operator payments and related PTA / FAB mandated payments, in accordance with the terms and conditions of its license to provide telecommunication services.

## FOR THE YEAR ENDED DECEMBER 31, 2013

|        |                                |  | Note            | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000 |
|--------|--------------------------------|--|-----------------|---|---|
| 30.    | Selling and marketing expenses | Salaries, allowances and other benefits  | 30.1            | 1,224,876                                     | 623,010   |
|        |                                | Call centre charges  |                 | 62,690  | 29,241  |
|        |                                | Sales and distribution charges   |                 | 625,004                                       | 175,292   |
|        |                                | Fuel and power   |                 | 110,786                                       | 48,819  |
|        |                                | Printing and stationery  |                 | 3,554   | 1,491   |
|        |                                | Travelling and conveyance  |                 | 14,349  | 5,600   |
|        |                                | Advertisement and publicity  |                 | 798,971                                       | 398,577   |
|        |                                | Depreciation on property, plant and equipment  | 13.4            | 60,805  | 30,102  |
|        |                                |  |                 | 2,901,035                                     | 1,312,132   |
| 31.    | Other income                   | <ul><li>30.1 This includes Rs 375,514 thousand (December 31, 2012: Rs 16 in respect of employees' retirement benefits.</li><li>Income from financial assets:</li></ul> | 8,224 thousand) |   |   |
| •      |                                | Return on bank deposits  |                 | 1,706,575                                     | 584,708   |
|        |                                | Mark up on long term loans   | 31.1            | 1,081,492                                     | 681,528   |
|        |                                | Late payment surcharge from subscribers on overdue bills   |                 | 199,860                                       | 115,234   |
|        |                                | Recovery from written off defaulters   |                 | 142,736                                       | 11,356  |
|        |                                | Gain on disposal of available for sale   |                 | ,   | ,   |
|        |                                | investments transferred to income  |                 | 49,295  | 28,087  |
|        |                                | Late delivery charges  |                 | 124,897                                       | 18,336  |
|        |                                | Dividend income  |                 | -   | 15,000  |
|        |                                | Exchange gain  |                 | 173,296                                       | -   |
|        |                                |  |                 | 3,478,151                                     | 1,454,249   |
|        |                                | Income from assets other than financial assets:  |                 |   |   |
|        |                                | Gain on disposal of property, plant and equipment  |                 | 5,548   | _   |
|        |                                | Amortization of deferred government grants   | 10              | 291,541                                       | 91,204  |
| •••••• |                                | Pre-deposit income   |                 | 373,012                                       | 10,112  |
|        |                                | Others   |                 | 66,038  | 25,185  |
|        |                                |  |                 | 736,139                                       | 126,501   |
| _      |                                |  |                 | 4,214,290                                     | 1,580,750   |

**31.1** This includes a sum of Rs 1,073,486 thousand (December 31, 2012: Rs 674,203 thousand) accrued on the loans given to PTML, a related party.

|     |                          |   | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000 |
|-----|--------------------------|---|---|---|
| 32. | Finance costs            | Bank and other charges                  | 207,666                                       | 85,016  |
|     |                          | Unearned finance income                 | 13,652  | -   |
|     |                          | Imputed interest on loans to employees  | 125,159                                       | -   |
|     |                          | Exchange loss                           | -   | 50,985  |
|     |                          |   | 346,477                                       | 136,001   |
| 33. | Provision for income tax | Charge / (credit) for the year / period |   |   |
|     |                          | Current                                 |   |   |
| -   |                          | - for the year / period                 | 5,321,128                                     | 187,196   |
|     |                          | - for prior year / period               | (841,545)                                     | -   |
|     |                          |   | 4,479,583                                     | 187,196   |
|     |                          | Deferred                                |   |   |
|     |                          | - for the year / period                 | 1,908,140                                     | (633,944)   |
|     |                          | - for prior year / period               | 841,545                                       | -   |
|     |                          | - due to change in tax rate             | (87,764)                                      | -   |
|     |                          |   | 2,661,921                                     | (633,944)   |
|     |                          |   | 7,141,504                                     | (446,748)   |

#### 33.1 Reconciliation of effective tax rate

The numerical reconciliation between the average effective tax rate and the applicable tax rate is as follows:

|  | Year ended<br>December 31,<br>2013<br>Percentage | Six months<br>period ended<br>December 31,<br>2012<br>Percentage |
|--|--|--|
| Applicable tax rate                                    | 34.00  | (35.00)  |
| Tax effect of amounts chargeable to tax at lower rates | -  | (0.33)   |
| Effect of change in rate of tax                        | (0.44)   | -  |
| Tax effect of change in accounting policy              | -  | (0.30)   |
| Tax effect of amounts not deductable for tax purposes  | 2.44   | 0.02   |
|  | 2.00   | (0.61)   |
| Average effective tax rate                             | 36.00  | (35.61)  |

## FOR THE YEAR ENDED DECEMBER 31, 2013

The applicable income tax rate was reduced from 35% to 34% during the year on account of the changes made to Income Tax Ordinance, 2001 in 2013.

|     |   |   |                     | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000    |
|-----|---|---|---------------------|---|--|
|     | 33.2  | Tax on items directly credited to other comprehensive income: |                     |   |  |
|     |   | Current tax charge on defined benefit plans                   |                     | -   | -  |
|     |   | Deferred tax credit on defined benefit plans                  |                     | (1,798,231)                                   | (2,599,352)  |
|     |   |   |                     | (1,798,231)                                   | (2,599,352)  |
|     |   |   |                     | Year ended<br>December 31,<br>2013            | Six months<br>period ended<br>December 31,<br>2012<br>(Restated) |
| 34. | Earnings / (loss) per share - basic and diluted | Profit / (loss) for the period / year                         | Rupees in thousand  | 12,696,133                                    | (807,944)  |
|     |   | Weighted average number of ordinary shares                    | Numbers in thousand | 5,100,000                                     | 5,100,000  |
|     |   | Earnings / (loss) per share                                   | Rupees              | 2.49  | (0.16)   |

Loss per share for the six month period ended December 31, 2012 has been restated from Rs 0.15 per share to Rs 0.16 per share due to prior period effect of change in accounting policy for employees' retirement benefit plans as summarized in note 9.7.

**35.** Non-funded finance facilities The Company has non funded financing facilities available with banks, which include facilities to avail letters of credit and letters of guarantee. The aggregate facility of Rs 17,100,000 thousand (December 31, 2012: Rs 17,125,000 thousand) and Rs 9,800,000 thousand (December 31, 2012: Rs 5,800,000 thousand) is available for letters of credit and letters of guarantee respectively, out of which the facility availed at the year end is Rs 5,360,149 thousand (December 31, 2012: Rs 5,489,083 thousand) and Rs 6,765,816 thousand (December 31, 2012: Rs 5,138,724 thousand) respectively. The letter of guarantee facility is secured by a hypothecation charge over certain assets of the Company, amounting to Rs 21,383,333 thousand (December 31, 2012: Rs 18,717,000 thousand).

|                                    |  | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000<br>(Restated) |
|------------------------------------|--|---|---|
| 36. Cash generated from operations | Profit / (loss) before tax                                 | 19,837,637                                    | (1,254,692)   |
|                                    | Adjustments for non-cash charges and other items:          |   |   |
|                                    | Depreciation and amortization                              | 12,341,249                                    | 5,965,683   |
|                                    | Impairment   | 160,000                                       | 86,786  |
|                                    | Provision for obsolete stores, spares and loose tools      | 478,397                                       | 163,628   |
|                                    | Provision against doubtful trade debts                     | 1,992,362                                     | 916,287   |
|                                    | Employees' retirement benefits                             | 4,551,783                                     | 2,026,372   |
|                                    | Voluntary separation scheme cost                           | -   | 9,467,268   |
|                                    | (Gain) / loss on disposal of property, plant and equipment | (5,548)                                       | 216,220   |
|                                    | Return on bank deposits                                    | (1,706,575)                                   | (584,708)   |
|                                    | Imputed interest on long term loans                        | 125,159                                       | -   |
|                                    | Unearned finance income                                    | 13,652  | -   |
|                                    | Markup on long term loans                                  | (1,081,492)                                   | (681,528)   |
|                                    | Dividend income  | -   | (15,000)  |
|                                    | Gain on disposal of available for sale investments         | (49,295)                                      | (28,087)  |
|                                    | Unrealized gain on available for sale investments          | 87,291  | 16,899  |
|                                    | Amortization of government grants                          | (291,541)                                     | (91,204)  |
|                                    |  | 36,453,079                                    | 16,203,924  |
|                                    | Effect on cash flows due to working capital changes:       |   |   |
|                                    | Increase in current assets:                                |   |   |
|                                    | Stores, spares and loose tools                             | (1,218,868)                                   | (125,647)   |
|                                    | Trade debts  | (5,186,410)                                   | (7,532,728)   |
|                                    | Loans and advances   | (104,341)                                     | (310,131)   |
|                                    | Recoverable from tax authorities                           | _   | (29,656)  |
|                                    | Prepayments and other receivables                          | (273,402)                                     | (223,699)   |
|                                    |  | (6,783,021)                                   | (8,221,861)   |
|                                    | Increase in current liabilities:                           |   |   |
|                                    | Trade and other payables                                   | 8,560,605                                     | 7,595,821   |
|                                    |  | 38,230,663                                    | 15,577,884  |

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|     |                           |                        | Note | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|-----|---------------------------|------------------------|------|---------------------------------|---------------------------------|
| 37. | Cash and cash equivalents | Short term investments | 25   | 22,405,669                      | 8,897,458                       |
|     |                           | Cash and bank balances | 26   | 4,358,261                       | 5,050,089                       |
|     |                           |                        |      | 26,763,930                      | 13,947,547                      |

#### 38. Capacity

|                 | Access Lines Installed         |                                | Access Lines in Service        |                                |
|-----------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
|                 | (ALI)                          |                                | (ALIS)                         |                                |
|                 | December 31,<br>2013<br>Number | December 31,<br>2012<br>Number | December 31,<br>2013<br>Number | December 31,<br>2012<br>Number |
| Number of lines | 8,883,290                      | 8,888,986                      | 4,098,469                      | 4,124,340                      |

ALI represent switching lines. ALI include 247,233 (December 31, 2012: 274,913) and ALIS include 84,111 (December 31, 2012: 89,273) Primary Rate Interface (PRI) and Basic Rate Interface (BRI) respectively. ALI and ALIS also include 3,312,873 (December 31, 2012: 3,406,000) and 1,251,930 (December 31, 2012: 1,308,730) WLL connections, respectively.

#### 39. Remuneration of Directors,

Chief Executive Officer and executives

The aggregate amount charged in the financial statements for remuneration, including all benefits, to the Chairman, Chief Executive Officer and executives of the Company is as follows:

|                         | C   | Chairman  |   | Chief Executive Officer                                       |   | Executives  |   |   |
|-------------------------|---|---|---|---|---|---|---|---|
|                         |   |   |   | Key management personnel                                      |   | Other exe   | utives  |   |
|                         | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000 | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000 | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000 | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000 |
| Managerial remuneration | -   | -   | 142,124                                       | 62,748  | 162,963                                       | 68,593  | 595,708                                       | 271,688   |
| Honorarium              | 300   | 150   | -   | -   | -   | -   | 664   | 1,490   |
| Bonus                   | -   | _   | 20,120  | -   | 9,879   | 5,016   | 31,583  | 22,630  |
| Retirement benefits     | -   | _   | 20,029  | 4,490   | 39,941  | 1,703   | 138,085                                       | 36,443  |
| Housing                 | -   | _   | -   | -   | 56,714  | 22,983  | 219,510                                       | 97,156  |
| Utilities               | -   | -   | -   | -   | 22,502  | 5,108   | 48,804  | 25,950  |
|                         | 300   | 150   | 182,273                                       | 67,238  | 291,999                                       | 103,403   | 1,034,354                                     | 455,357   |
| Number of persons       | 1   | 1   | 1   | 1   | 39  | 30  | 549   | 520   |

The Company also provides free medical and limited residential telephone facilities, to all its Executives, including the Chief Executive Officer. The Chairman is entitled to free transport and a limited residential telephone facility, whereas, the Directors

of the Company are provided only with limited telephone facilities; certain executives are also provided with the Company maintained cars.

The aggregate amount charged in the financial statements for the year / period as fee paid to 9 non executive directors (December 31, 2012: 9 non executive directors), is Rs 39,648 thousand (December 31, 2012: Rs 11,407 thousand) for attending the Board of Directors, and its sub-committee meetings.

 40. Rates of exchange
 Assets in foreign currencies have been translated into Rupees at USD 1 = Rs 105.00 (December 31, 2012: USD 1 = Rs 96.70), while liabilities in foreign currencies have been translated into Rupees at USD 1 = Rs 105.20 (December 31, 2012: USD 1 = Rs 97.10).

41. Investment in PTCL Employees' GPF Trust

Details of the Company's employees' provident fund are given below:

|                                | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|--------------------------------|---------------------------------|---------------------------------|
| Total assets                   | 3,488,872                       | 3,167,487                       |
| Cost of investments made       | 3,218,344                       | 3,015,544                       |
| Percentage of investments made | 92.2                            | 95.2                            |
| Fair value of investments      | 3,241,531                       | 2,969,585                       |

|                                   | Decemb    | December 31, 2013  |           | er 31, 2012 |
|-----------------------------------|-----------|--------------------|-----------|-------------|
|                                   | Rs '000   | Rs '000 Percentage |           | Percentage  |
| Break up of investments - at cost |           |                    |           |             |
| Term finance certificates         | 144,450   | 4.5                | 381,880   | 12.7        |
| Pakistan Investment Bonds         | 48,744    | 1.5                | 994,049   | 33.0        |
| Term deposits                     | 2,637,662 | 82.0               | 1,611,789 | 53.4        |
| Interest bearing accounts         | 387,488   | 12.0               | 27,826    | 0.9         |
|                                   | 3,218,344 | 100.0              | 3,015,544 | 100.0       |

Investments out of the provident fund have been made in accordance with the provisions of section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

#### 42. Financial risk management

#### 42.1 Financial risk factors

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, other price risk and interest rate risk), credit risk and liquidity risk. The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on its financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board has prepared a 'Risk Management Policy' covering specific areas such as foreign exchange risk, interest rate risk, credit risk and investment of excess liquidity. All treasury related transactions are carried out within the parameters of this policy.

## FOR THE YEAR ENDED DECEMBER 31, 2013

#### (a) Market risk

#### (i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions, or receivables and payables that exist due to transactions in foreign currencies.

The Company is exposed to currency risk arising from various currency exposures, primarily with respect to the United States Dollar (USD), Arab Emirates Dirham (AED) and EURO (EUR). Currently, the Company's foreign exchange risk exposure is restricted to the amounts receivable from / payable to foreign entities. The Company's exposure to currency risk is as follows:

|                          | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|--------------------------|---------------------------------|---------------------------------|
| USD                      |                                 |                                 |
| Trade and other payables | (24,751,621)                    | (9,488,821)                     |
| Trade debts              | 5,725,362                       | 5,445,556                       |
| Cash and bank balances   | 411,811                         | 815,857                         |
| Net exposure             | (18,614,448)                    | (3,227,408)                     |
| AED                      |                                 |                                 |
| Trade and other payables | (55,759)                        | (50,887)                        |
| EUR                      |                                 |                                 |
| Trade and other payables | (1,855)                         | (1,641)                         |

The following significant exchange rates were applied during the year / period:

| Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000                   |
|---|---|
|   |   |
| 101.62  | 95.42   |
| 105.20  | 97.10   |
|   |   |
| 27.67   | 25.98   |
| 28.64   | 26.44   |
|   |   |
| 134.98  | 121.67  |
| 145.10  | 128.31  |
|   | December 31,<br>2013<br>Rs '000<br>101.62<br>105.20<br>27.67<br>28.64<br>134.98 |

If the functional currency, at the reporting date, had fluctuated by 5% against the USD, AED and EUR with all other variables held constant, the impact on profit after taxation for the year / period would have been Rs 616,178 thousand (December 31, 2012: Rs 106,598 thousand) respectively lower / higher, mainly as a result of exchange gains / losses on translation of foreign exchange denominated financial instruments. Currency risk sensitivity to foreign exchange movements has been calculated on a symmetric basis.

#### (ii) Other price risk

Other price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Company is exposed to equity securities price risk, because of the investments held by the Company in money market mutual funds, and classified on the statement of financial position as available for sale. To manage its price risk arising from investments in mutual funds, the Company diversifies its portfolio.

The other financial assets include available for sale investments of Rs 1,375,632 thousand (December 31, 2012: Rs 655,341 thousand) which were subject to price risk.

If redemption price on mutual funds, at the year / period end date, fluctuate by 5% higher / lower with all other variables held constant, total comprehensive income for the year / period would have been Rs 80,528 thousand (December 31, 2012: Rs 32,767 thousand) higher / lower, mainly as a result of higher / lower redemption price on units of mutual funds.

#### (iii) Interest rate risk

Interest rate risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

At the date of the statement of financial position, the interest rate profile of the Company's interest bearing financial instruments is: December 31, December

|  | 2013<br>Rs '000 | 2012<br>Rs '000 |
|--|-----------------|-----------------|
| Financial assets                       |                 |                 |
| Fixed rate instruments:                |                 |                 |
| Staff loans                            | 550,234         | 542,166         |
| Short term investments - term deposits | 21,030,037      | 8,242,117       |
| Floating rate instruments:             |                 |                 |
| Long term loans - loan to subsidiary   | 8,500,000       | 11,000,000      |
| Bank balances - deposit accounts       | 3,618,546       | 3,897,824       |
|  | 33,698,817      | 23,682,107      |

## FOR THE YEAR ENDED DECEMBER 31, 2013

#### Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value. Therefore, a change in interest rates at the date of the statement of financial position would not affect the total comprehensive income of the Company.

#### Cash flow sensitivity analysis for variable rate instruments

If interest rates on long-term loans to subsidiary and deposit bank balances, at the year / period end date, fluctuate by 1% higher / lower with all other variables held constant, profit after taxation for the year / period would have been Rs 183,151 thousand (December 31, 2012: Rs 96,836 thousand) higher / lower, mainly as a result of higher / lower markup income on floating rate loans / investments.

#### (b) Credit risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party, by failing to discharge an obligation. The maximum exposure to credit risk at the reporting date is as follows:

|  | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
|--|---------------------------------|---------------------------------|
| Long term investments                      | 83,900                          | 83,900                          |
| Long term loans and advances               | 6,784,020                       | 11,986,019                      |
| Trade debts                                | 18,596,301                      | 15,402,253                      |
| Loans and advances                         | 6,541,852                       | 3,409,815                       |
| Accrued interest                           | 667,024                         | 559,390                         |
| Receivable from the Government of Pakistan | 2,164,072                       | 2,164,072                       |
| Other receivables                          | 722,054                         | 573,758                         |
| Short term investments                     | 22,405,669                      | 8,897,458                       |
| Bank balances                              | 4,358,261                       | 5,050,089                       |
|  | 62,323,153                      | 48,126,754                      |

The credit risk on liquid funds is limited, because the counter parties are banks with reasonably high credit ratings. In case of trade debts the Company believes that it is not exposed to major concentrations of credit risk, as its exposure is spread over a large number of counter parties and subscribers. Long term loans include a loan of Rs 8,500,000 thousand (December 31, 2012: Rs 11,000,000 thousand) to the subsidiary- PTML.

The credit quality of bank balances and short term investments, that are neither past due nor impaired, can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

| information about counterparty default rate: |   | Rating     |           | ing Rating Dece | December 31,                          | December 31,                          |
|--|---|------------|-----------|-----------------|---------------------------------------|---------------------------------------|
|  |   | Short term | Long term | Agency          | 2013<br>Rs '000                       | 2012<br>Rs '000                       |
| N  | ational Bank of Pakistan                  | A-1+       | AAA       | JCR-VIS         | 4,696,406                             | 4,539,292                             |
| B  | ank Alfalah Limited                       | A1+        | AA        | PACRA           | 5,397,722                             | 199,981                               |
| N  | ICB Bank Limited                          | A1+        | AAA       | PACRA           | 257,438                               | 236,588                               |
| S  | oneri Bank Limited                        | A1+        | AA-       | PACRA           | 508,654                               | 12,963                                |
| H  | abib Metropolitan Bank Limited            | A1+        | AA+       | PACRA           | 4,015                                 | -                                     |
| T  | he Bank of Punjab                         | A1+        | AA-       | PACRA           | 11,027                                | 3,082,986                             |
| N'   | IB Bank Limited                           | A1+        | AA-       | PACRA           | 4,108,639                             | 42,589                                |
| H  | abib Bank Limited                         | A-1+       | AAA       | JCR-VIS         | 579,097                               | 1,552,532                             |
| A  | skari Bank Limited                        | A1+        | AA        | PACRA           | 5,994,098                             | 2,774,339                             |
| A  | llied Bank Limited                        | A1+        | AA+       | PACRA           | 94,697                                | 101,004                               |
| U  | nited Bank Limited                        | A-1+       | AA+       | JCR-VIS         | 1,230                                 | 175,568                               |
| K  | ASB Bank Limited                          | A3         | BBB       | PACRA           | -                                     | 4,526                                 |
| В  | ank Al-Habib Limited                      | A1+        | AA+       | PACRA           | 145,507                               | 110,849                               |
| D  | ubai Islamic Bank (Pakistan) Limited      | A-1        | A         | JCR-VIS         | 195,240                               | 218,541                               |
| С  | itibank, N.A                              | P-2        | A3        | Moody's         | 122,836                               | 71,882                                |
| H  | SBC Bank Middle East Limited              | P-1        | A2        | Moody's         | 467                                   | -                                     |
|  | S Bank Limited                            | A1         | A+        | PACRA           | 1,000,000                             | -                                     |
| S  | indh Bank Limited                         | A-1+       | AA-       | JCR-VIS         | 1,998,779                             | -                                     |
| S  | ME Bank Limited                           | A3         | BBB       | PACRA           | -                                     | 321                                   |
| S  | tandard Chartered Bank (Pakistan) Limited | A1+        | AAA       | PACRA           | 50,271                                | 41,815                                |
|  | leezan Bank Limited                       | A-1+       | AA        | JCR-VIS         | 220,510                               | 124,769                               |
| N  | lutual Funds                              |            |           |                 | · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · · |
|  | - Atlas Money Market Fund                 | -          | AA(f)     | PACRA           | 163,764                               | 151,761                               |
|  | - IGI Money Market Fund                   | -          | AA+(f)    | PACRA           | 164,112                               | 151,758                               |
|  | - JS Cash Fund                            | -          | AA+(f)    | JCR-VIS         | 162,958                               | 151,305                               |
|  | - Askari Sovereign Cash Fund              | -          | AAA(f)    | PACRA           | 107,481                               | -                                     |
|  | - ABL Cash Fund                           | -          | AA(f)     | JCR-VIS         | 107,631                               | -                                     |
|  | - NAFA Money Market Fund                  | -          | AA(f)     | PACRA           | 209,907                               | -                                     |
|  | - MCB Cash Management Optimizer           | -          | AA(f)     | PACRA           | 143,993                               | -                                     |
|  | - KASB Cash Fund                          | -          | AA(f)     | PACRA           | 107,159                               | -                                     |
|  | - HBL Money Market Fund                   | -          | AA(f)     | PACRA           | 106,717                               | -                                     |
|  | - Faysal Money Market Fund                | -          | AA+(f)    | JCR-VIS         | 101,910                               | -                                     |
|  | - Pakistan Cash Management Fund           | -          | AAA(f)    | PACRA           | -                                     | 133,335                               |
|  | - NAFA Government Securities Liquid Fund  | -          | AAA(f)    | PACRA           | -                                     | 67,182                                |
|  |   |            |           |                 | 26,762,265                            | 13,945,886                            |

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Due to the Company's long standing business relationships with these counterparties, and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Company. Accordingly, the credit risk is minimal.

#### (c) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities.

The Company follows an effective cash management and planning policy to ensure availability of funds, and to take appropriate measures for new requirements.

The following are the contractual maturities of financial liabilities as at December 31, 2013:

|                                | Carrying amount<br>Rs '000 | Less than one year<br>Rs '000 | One to five years<br>Rs '000 | More than five years<br>Rs '000 |
|--------------------------------|----------------------------|-------------------------------|------------------------------|---------------------------------|
| Long term security deposits    | 529,358                    | -                             | 529,358                      | -                               |
| Employees' retirement benefits | 33,050,773                 | -                             | -                            | 33,050,773                      |
| Trade and other payables       | 38,583,250                 | 38,583,250                    | -                            | -                               |
|                                | 72,163,381                 | 38,583,250                    | 529,358                      | 33,050,773                      |

The following are the contractual maturities of financial liabilities as at December 31, 2012:

|                                | Carrying amount<br>Rs '000 | Less than one year<br>Rs '000 | One to five years<br>Rs '000 | More than five years<br>Rs '000 |
|--------------------------------|----------------------------|-------------------------------|------------------------------|---------------------------------|
| Long term security deposits    | 534,487                    | -                             | 534,487                      | -                               |
| Employees' retirement benefits | 32,422,497                 | -                             | -                            | 32,422,497                      |
| Trade and other payables       | 27,621,334                 | 27,621,334                    | -                            | -                               |
|                                | 60,578,318                 | 27,621,334                    | 534,487                      | 32,422,497                      |

#### 42.2 Fair value of financial assets and liabilities

The carrying values of all financial assets and liabilities reflected in the financial statements, approximate their fair values. Fair value is determined on the basis of objective evidence at each reporting date.

|      |   | Availa                          | Available for sale Loans and receivables |                                 | Total                           |                                 |                                 |
|------|---|---------------------------------|--|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
|      |   | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000          | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
| 42.3 | Financial instruments by categories                     |                                 |  |                                 |                                 |                                 |                                 |
|      | Financial assets as per statement of financial position |                                 |  |                                 |                                 |                                 |                                 |
|      | Long term other investments                             | 83,900                          | 83,900                                   | -                               | -                               | 83,900                          | 83,900                          |
|      | Long term loans and advances                            | -                               | -  | 6,784,020                       | 11,986,019                      | 6,784,020                       | 11,986,019                      |
|      | Trade debts   | -                               | -  | 18,596,301                      | 15,402,253                      | 18,596,301                      | 15,402,253                      |
|      | Loans and advances                                      | -                               | -  | 6,541,852                       | 3,409,815                       | 6,541,852                       | 3,409,815                       |
|      | Accrued interest  | -                               | -  | 667,024                         | 559,390                         | 667,024                         | 559,390                         |
|      | Receivable from the Government of Pakistan              | -                               | -  | 2,164,072                       | 2,164,072                       | 2,164,072                       | 2,164,072                       |
|      | Other receivables                                       | -                               | _  | 722,054                         | 573,758                         | 722,054                         | 573,758                         |
|      | Short term investments                                  | 1,375,632                       | 655,341                                  | 21,030,037                      | 8,242,117                       | 22,405,669                      | 8,897,458                       |
|      | Cash and bank balances                                  | -                               | -  | 4,358,261                       | 5,050,089                       | 4,358,261                       | 5,050,089                       |
|      |   | 1,459,532                       | 739,241                                  | 60,863,621                      | 47,387,513                      | 62,323,153                      | 48,126,754                      |

|  |                                 | fair value through<br>t and loss | Other financial liabilities     |                                 | т                               | otal                            |
|--|---------------------------------|----------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
|  | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000  | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 | December 31,<br>2013<br>Rs '000 | December 31,<br>2012<br>Rs '000 |
| Financial liabilities as per statement of financial position |                                 |                                  |                                 |                                 |                                 |                                 |
| Long term security deposits                                  | _                               | -                                | 529,358                         | 534,487                         | 529,358                         | 534,487                         |
| Employees' retirement benefits                               | -                               | -                                | 33,050,773                      | 32,422,497                      | 33,050,773                      | 32,422,497                      |
| Trade and other payables                                     | -                               | -                                | 38,583,250                      | 27,621,334                      | 38,583,250                      | 27,621,334                      |
|  | -                               | -                                | 72,163,381                      | 60,578,318                      | 72,163,381                      | 60,578,318                      |

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#### 42.4 Capital risk management

The Board's policy is to maintain an efficient capital base so as to maintain investor, creditor and market confidence, and to sustain the future development of the Company's business. The Board of Directors monitors the return on capital employed, which the Company defines as operating income divided by total capital employed. The Board of Directors also monitors the level of dividends to ordinary shareholders.

The Company's objectives when managing capital are:

- (i) to safeguard the entity's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- (ii) to provide an adequate return to shareholders.

The Company manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may, for example, adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt.

For working capital and capital expenditure requirements, the Company primarily relies on internal cash generation and does not have any significant borrowings.

# 43. Transactions with related parties The Government of Pakistan and Etisalat International Pakistan (EIP), UAE are the majority shareholders of the Company. Therefore, all related entities of the Government of Pakistan and EIP are related parties of the Company. Additionally, the Company's subsidiaries Pak Telecom Mobile Limited, U Microfinance Bank Limited, associate T.F. Pipes Limited, Directors, Chief Executive Officer, key management personnel and employee funds are also related parties of the Company. The remuneration of the Directors, Chief Executive Officer and Executives is given in note 39 to the financial statements. The amounts due from and due to these related parties are shown under respective receivables and payables. The Company had transactions with the following related parties during the year / period:

#### Shareholders

Etisalat International Pakistan

#### Subsidiary

Pak Telecom Mobile Limited U Microfinance Bank Limited

Associated undertakings

Emirates Telecommunication Corporation Etisalat - Afghanistan Etihad Etisalat Company Etisalat International Zantel Limited

Thuraya Satellite Telecommunication Company T.F. Pipes Limited Telecom Foundation

Employees' retirement benefit plan

Pakistan Telecommunication Employees' Trust

Other related parties

Pakistan Telecommunication Authority - The Government of Pakistan

Universal Service Fund - The Government of Pakistan

The Government of Pakistan and its related entities

|  |  | Year ended<br>December 31,<br>2013<br>Rs '000 | Six months<br>period ended<br>December 31,<br>2012<br>Rs '000 |
|--|--|---|---|
|  | Details of transactions with related parties                           |   |   |
|  | Shareholders   |   |   |
|  | Technical services assistance fee                                      | 2,639,160                                     | 1,190,425   |
|  | Subsidiaries   |   |   |
|  | Sale of goods and services   | 5,656,804                                     | 2,555,518   |
|  | Purchase of goods and services   | 3,194,113                                     | 1,723,976   |
|  | Mark up on long term loans   | 1,073,486                                     | 674,203   |
|  | Associated undertakings  |   |   |
|  | Sale of goods and services   | 129,460                                       | 292,147   |
|  | Purchase of goods and services   | 1,557,289                                     | 899,765   |
|  | Employees' retirement benefit plan                                     |   |   |
|  | Contribution to the plan   | 8,478,000                                     | 3,479,630   |
|  | Other related Parties  |   |   |
|  | Sale of goods and services   | 1,118,470                                     | 474,165   |
|  | Charge under license obligations                                       | 1,539,417                                     | 639,545   |
| 44. Offsetting of financial assets and liabilities | Trade debts presented in the statement of financial position include a | ggregate receivable of Rs 7,991,017 thous     | sand (December  |

31, 2012: Rs 6,432,247 thousand) set off against aggregate payable of Rs 5,383,315 thousand (December 31, 2012: Rs 2,703,059 thousand).

Trade and other payables presented in the statement of financial position include aggregate payable of Rs 10,143,887 thousand (December 31, 2012: Rs 4,514,773 thousand) set off against aggregate receivable of Rs 7,678,683 thousand (December 31, 2012: Rs 1,198,508 thousand).

Six month

## FOR THE YEAR ENDED DECEMBER 31, 2013

|     |   |  |  | December 31,<br>2013<br>Number | December 31,<br>2012<br>Number |
|-----|---|--|--|--------------------------------|--------------------------------|
| 45. | Number of employees   | Total number of persons employed at end of t   | he year / period   | 21,873                         | 21,999                         |
|     |   | Average number of employees during the yea   | ar / period  | 21,908                         | 24,928                         |
| 46. | Corresponding figures   | Corresponding figures have been rearranged addition to restatements as referred to in note | l and reclassified, wherever necessary, for bett<br>9.7:   | er presentation a              | and disclosure in              |
|     |   | Reclassification from  | Reclassification to  |                                | Rs '000                        |
|     |   | Recoverable from tax authorities   | Trade and other payables   |                                | 670,540                        |
|     |   | Other income   | Cost of services   |                                | 41,801                         |
|     |   | Other income   | Administrative and general expe  | nses                           | 1,578                          |
|     |   | Other income   | Selling and marketing expenses   |                                | 1,388                          |
| 47. | Non adjusting event after the date of statement of financial position | C C  | February 02, 2014 has recommended a final divi<br>o Rs 5,100,000 thousand for approval of the me |                                | •                              |
| 48. | Date of authorization for issue                                       | These financial statements were authorized fo  | or issue by the Board of Directors of the Compar   | ny on February 0               | 2, 2014.                       |

Chairman

